

Bogleheads University 501 Track



Center for Financial Literacy

Agenda

- 1:00-1:05 Welcome and introduction
- 1:05-1:25 Getting the Most Out of Social Security—Mary Beth Franklin
- 1:30-2:00 Structuring Your Retirement Portfolio—Dana Anspach
- 2:00-2:10 Break
- 2:10-2:35 Roth Conversions and Tax-efficient Withdrawals in Retirement—Wade Pfau
- 2:35-2:55 Real Estate: Can (and Should) It Be Added to a Boglehead Portfolio—Jim Dahle
- 2:55-3:00 Break
- 3:00-3:20 The Case for Factor Investing—Paul Merriman
- 3:20-3:40 The Case Against Factor Investing-Rick Ferri
- 3:40-4:00 Q&A With the Faculty





Making the Most of Social Security

Mary Beth Franklin

The John C. Bogle

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Learning Objectives

- LEARN how claiming age, marital status, and earnings limits can affect Social Security benefits amounts.
- **DISCOVER** how to apply Social Security claiming strategies to maximize benefits for some married couples and eligible divorced spouses.
- UNDERSTAND that Social Security retirement and survivor benefits represent two different pots of money and may be claimed at different times.



Eligibility for Benefits

- You must work at least 10 years to earn a minimum of 40 credits needed to qualify for Social Security retirement benefits or be married to (or divorced from) someone who is eligible to claim Social Security.
- Benefits are based on the top 35 years of indexed earnings and your age at time of claim. If you work fewer than 35 years, the calculation will include some zeroes, resulting in reduced future benefits.



Your Age Matters

- You can collect Social Security retirement benefits as early as 62, but they will be permanently reduced by up to 30%. If you are married, SSA must pay you your own benefits first, topped off by a spousal amount if larger.
- If you wait until your full retirement age (FRA), which ranges from 66 to 67 depending on birth year, you can collect your full retirement benefit even if you continue to work.
- If you delay collecting retirement benefits beyond your FRA, you can increase the amount by 8% per year up to age 70.



Find Your Full Retirement Age*

Birth Year	Full Retirement Age	Benefit Reduction at 62
1943 – 1954	66	25.00%
1955	66 and 2 months	25.83%
1956	66 and 4 months	26.67%
1957	66 and 6 months	27.505
1958	66 and 8 months	28.33%
1959	66 and 10 months	29.17%
1960 and later	67	30.00%

* Your FRA for survivor benefits may be different



The Value of Waiting: 76% Increase in Monthly Benefits for Life

\$3,000 \$2,500 \$2,000 \$1,500 \$1,000 \$500 \$0 Age 62 Age 66 Age 70

Monthly Benefits at Different Initial Claiming Ages

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Delayed Retirement Credits

- The 8%-per-year increase in benefits between FRA and 70 applies *only* to the worker's retirement benefit. It does not apply to a spousal benefit. The maximum spousal benefit is worth 50% of the worker's full retirement age (FRA) benefit amount if the spouse claims at her FRA or later.
- But if one spouse (or ex-spouse) delays benefits until 70 and later dies, the surviving spouse or surviving ex-spouse is entitled to a survivor benefit worth 100% of the deceased worker's benefit—including any delayed retirement credits. At that point, the smaller retirement benefit would end.



Should You Delay Social Security?

Pros

- Bigger benefit for each year you postpone claiming between 62 and 70
- Creates a larger base for future COLAs (Cost of Living Adjustments)
- Provides a potentially larger survivor benefit

Cons

- Reduced cash flow now
- Higher breakeven age to make delaying worthwhile
- Could die before claiming



Earnings Cap

- If you collect Social Security benefits before FRA and continue to work, you lose \$1 in benefits for every \$2 earned over \$21,240 in 2023.
- Higher limits apply in the year you reach FRA, losing \$1 in benefits for every \$3 earned over \$55,520 in 2023 in the months before FRA.
- The earnings cap disappears at FRA.



#1 Rule

- In most cases it makes no sense to claim Social Security benefits before FRA if you work.
- All types of benefits—retirement, spousal and survivor—are subject to income limits on earnings if collected before FRA.
- Benefits lost to excess earnings are not gone forever. They will be restored in the form of higher monthly benefits after FRA.





Strategies for Married Couples

- In most cases, it makes sense for the higherearning spouse to delay benefits up to age 70 to lock in the maximum retirement benefit as well as the largest survivor benefit for the spouse left behind.
- The lower-earning spouse may want to claim reduced benefits early at 62, assuming she or he is no longer working, or at FRA if still working (when earnings restrictions end). This split strategy increases household cashflow while the other spouse delays benefits.

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Spouse's Benefit Amount

- Based on your age at time of claim and comparison of your own benefit to spouse's benefit amount.
- If your own benefit is larger than half of your spouse's FRA benefit, you will receive a retired worker's benefit on your own earnings record. You will not collect a spousal benefit.
- If your retirement benefit is smaller, your benefit will be topped off by excess spousal amount to bring the combined total up to half of your ex-spouse's FRA, assuming you are at least full retirement age; less if you claim Social Security before FRA. The worker must claim Social Security to trigger benefit for spouse.



Some Spouses Must Wait to Claim

- Spouses with no Social Security benefits of their own must wait for the working spouse to claim retirement (or disability) benefits before they can collect. Spousal benefits are worth up to 50% of worker's FRA amount.
- Different rules apply to eligible divorced spouses.



Couples' Goal: Maximize Survivor Benefits

- Spousal benefits = 50% of worker's FRA benefit. Survivor benefits = 100% of worker's benefit, including any delayed retirement credits, if surviving spouse is at least FRA; less if collected earlier.
- Even if one spouse claimed reduced retirement benefits early, it will have no impact on her survivor benefits if she is at least FRA when she claims them.



Social Security Rules for Divorced Spouses

- Must be married at least 10 years before divorcing.
- Must be currently single (different rules for survivor benefits).
- Both ex-spouses must be at least 62 years old.
- Plus, if divorced at least 2 years, you may be able to claim benefits on your ex even if your former spouse has not yet filed for Social Security.



You Can Collect on Your Ex

If your Social Security benefit as an ex-spouse is larger than your own retirement benefit, you would collect the larger of the two amounts.

Although you must be single to collect on a living ex, if you wait until age 60 or later to remarry, you can collect survivor benefits on your deceased ex even if you're married to someone else!





Survivors Can Switch Benefits

- Survivor benefits and retirement benefits represent two different pots of money. Eligible survivors who are also entitled to their own retirement benefit may be able to switch benefits.
- Widows, widowers and surviving ex-spouses can collect survivor benefits as early as age 60 but are subject to benefit reductions if claimed before FRA and the earnings cap if they continue to work.
- They can collect survivor benefits initially—worth up to 100% of the deceased spouse's benefit—and then switch to their own benefit that continues to grow at 8% per year until age 70. Or they could collect their own reduced retirement benefit first and switch to maximum survivor benefits at FRA.



Strategies for Singles

For those who never married or who were divorced before 10 years of marriage:

- Benefits based on age at time of claim.
- Delaying claiming benefits until age 70 will result in a larger monthly payment but it may not be worth waiting that long since no one will collect a survivor benefit if you die before claiming Social Security.



Public Employees Must Pay to Play

- If you receive a pension from work in the public sector where you did not pay FICA payroll taxes, your Social Security benefits may be reduced or eliminated.
- The Windfall Elimination Provision (WEP) can reduce a worker's Social Security benefit by up to half of the amount of his or her pension, but not by more than \$557 per month in 2023.
- The Government Pension Offset (GPO) rule can reduce or eliminate Social Security spousal or survivor benefits.
 Social Security benefits are reduced by two-thirds of the amount of the non-covered pension with no dollar limit.



Two Do-Over Strategies

- If you change your mind within 12 months of first claiming retirement benefits, you can withdraw your application for benefits and repay the money you have already received and then restart your benefits later at a higher rate.
- Or, if you wait until FRA or later, you can suspend your benefits—but not repay them—and earn 8% per year up to age 70. Be careful not to disenroll from Medicare when you suspend benefits.



Lump Sum Option

Anyone who claims Social Security after their full retirement age (FRA) can request a lump sum payout of up to six months of retroactive benefits beginning no sooner than FRA.

For example, if you FRA is 67 and you claim benefits at 68, you can request six months of retroactive benefits payable in a lump sum. Going forward, your monthly benefit would be based on your claiming age of $67 \frac{1}{2}$.

You cannot receive **Delayed Retirement** Credits for the same period that you received retroactive benefits. Social Security benefits are subject to federal income taxes and in some cases, state taxes.



Will Social Security Be There For Me?

The Social Security trust funds are expected to be depleted in 2033. That does not mean the system is bankrupt. There would be enough money from ongoing FICA taxes to pay about 80% of promised benefits.

Congress must act before then to prevent benefit cuts. Reforms could include increased payroll taxes, higher full retirement ages or changes to the benefit formula.





Should You Rush to Claim Benefits Now?

Worried that Social Security is going broke? Claiming benefits early out of fear is like selling stocks in a down market: the only thing you have guaranteed is that you have locked in a loss.

Benefits would be reduced if claimed before FRA, and if the worst-cast scenario occurred—and future benefits had to be cut—your benefits could be reduced even further.





Questions?

Mary Beth Franklin, CFP
InvestmentNews Contributing EditorVICE

Guidance on how future retirees can make the most of their retirement benefits

www.MaryBethFranklin.com



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Structuring Your Retirement Portfolio

Dana Anspach

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Which factors have the **BIGGEST IMPACT** on your retirement income outcomes?



Retirement Date?

Inflation?

Savings?

Investment Returns?

Withdrawal Rate?

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First, how do we define **OUTCOMES?**



The Traditional Efficient Frontier



Accumulation vs. Decumulation







SHIFT HAPPENS

Figure

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Year-by-Year Account Values, 2000–2015 \$1 Million Investment, 5% Initial Withdrawal, 3% Annual Increases



100-percent Stocks, No Fee, Earned 6.1% Annually

100-percent Fixed Income, 1.5% Annual Fee, Earned 4.8% Annually

"Trying to solve retirement income using rules for accumulating wealth is dangerous. Expected returns... are not predictors of success for retirees, even if they are higher returns. Volatility... is not a predictor of success. When distributing wealth, trying to beat a long-term average such as the S&P Index or the inflation rate is an irrelevant distraction you should avoid, yet I have never seen the media make that distinction."

Sandidge goes on to say, "Negative returns that happen early in retirement are particularly pernicious. Although beating a long-term average is irrelevant post-retirement, beating the index in negative return years is very important."

Quotes from: <u>Chaos and Retireme</u> Income by Jim Sandidge, 2019



The Retirement Income Frontier



The Retirement Income Frontier



EXHIBIT 7. Efficient Frontier for Retirement Income

Source: Retirement Income Institute, June 2023, Protection as an Asset Class, by Wade D. Pfau

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Rolling Ladder Research

(Wade Pfau research)



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Source: https://www.advisorperspectives.com/articles/2017/04/03/is-time-segmentation-a-superior-strategy

Keys to Great Outcomes:

PLANNING PORTFOLIO **METHODOLOGY**



Plan Cash Flow by Account

						BOY Account Values								
						\$962,026	\$969,279	\$133,393	\$117,291	\$460,606	\$2,642,595			
		A. No	on-Invest	ment Inco	ome +			B.Wit	hdrawals	3		- C.	=	D.
		Francial	Casial	Pension						New		Unspent		Total Cash
# OT Vrs	Year	Income	Security	&	Total	Sam IRA	Sally IRA	Sam Roth	Sally Roth	Non- Retirement	Total	Withdrawals		Flow
1151		meenie	occurry	Annuity						Remement		/Savings		Available For
1	2023	\$0	\$0	\$0	\$0	\$0	\$ 0	\$ 0	\$0	\$153,499	\$153,499			\$153,499
2	2024	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$213,806	\$213,806	\$0		\$213,806
3	2025	\$0	\$27,573	\$0	\$27,573	\$0	\$50,000	\$0	\$0	\$89,686	\$139,686	\$0		\$167,259
4	2026	\$0	\$48,216	\$0	\$48,216	\$100,000	\$50,000	\$0	\$0	\$4,078	\$154,078	\$0		\$202,294
5	2027	\$0	\$49,180	\$0	\$49,180	\$100,000	\$50,000	\$0	\$0	\$1,742	\$151,742	\$0		\$200,923
6	2028	\$0	\$50,164	\$0	\$50,164	\$100,000	\$29,599	\$0	\$0	\$17,131	\$146,730	\$0		\$196,894
7	2029	\$0	\$51,167	\$0	\$51,167	\$100,000	\$31,079	\$0	\$0	\$19,617	\$150,695	\$0		\$201,863
8	2030	\$0	\$61,425	\$0	\$61,425	\$100,000	\$32,500	\$0	\$0	\$15,479	\$147,979	\$0		\$209,403
9	2031	\$0	\$109,742	\$0	\$109,742	\$95,000	\$33,981	\$0	\$50,000	\$0	\$178,981	\$873		\$287,850
10	2032	\$0	\$111,937	\$0	\$111,937	\$72,000	\$35,368	\$0	\$0	\$0	\$107,368	\$1,200		\$218,105
11	2033	\$0	\$114,176	\$0	\$114,176	\$71,000	\$36,968	\$0	\$0	\$454	\$108,422	\$0		\$222,598
12	2034	\$0	\$116,459	\$0	\$116,459	\$71,000	\$38,632	\$0	\$0	\$1,455	\$111,088	\$0		\$227,547
13	2035	\$0	\$118,789	\$0	\$118,789	\$75,000	\$40,363	\$0	\$0	\$0	\$115,363	\$256		\$233,896
14	2036	\$0	\$121,164	\$0	\$121,164	\$100,430	\$41,944	\$0	\$60,000	\$1,378	\$203,752	\$0		\$324,917
15	2037	\$0	\$123,588	\$0	\$123,588	\$73,266	\$43,804	\$0	\$0	\$0	\$117,069	\$1,650		\$239,007
16	2038	\$0	\$126,059	\$0	\$126,059	\$76,923	\$45,474	\$0	\$0	\$0	\$122,397	\$2,760		\$245,697
17	2039	\$0	\$128,581	\$0	\$128,581	\$75,290	\$47,464	\$0	\$0	\$0	\$122,753	\$325		\$251,009
18	2040	\$0	\$131,152	\$0	\$131,152	\$63,466	\$49,214	\$0	\$10,000	\$0	\$122,680	\$600		\$253,232
19	2041	\$0	\$133,775	\$0	\$133,775	\$61,955	\$50,995	\$0	\$15,000	\$0	\$127,949	\$2,874		\$258,850
20	2042	\$0	\$136,451	\$0	\$136,451	\$55,183	\$52,801	\$0	\$20,000	\$0	\$127,984	\$1,401		\$263,033

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Customize Assumptions

		D.	E. Expenses & Taxes							Monthly	Accounts	
# of Yrs.	Year	Total Cash Flow Available For	Housing	Living Expenses	Other Expenses	Discretionary	Medical	Big Ticket Purchases	Taxes	Total Outgoing Cash	After Tax / Big Ticket	Remaining total financial assets after withdrawing B
1	2023	\$153,499	\$8,747	\$80,402	\$7,838	\$20,000	\$22,343	\$0	\$14,169	\$153,499	\$11,611	\$2,689,485
2	2024	\$213,806	\$9,009	\$82,814	\$8,073	\$20,000	\$26,202	\$53,045	\$14,662	\$213,806	\$12,175	\$2,608,106
3	2025	\$167,259	\$9,279	\$85,298	\$8,316	\$20,000	\$28,436	\$0	\$15,930	\$167,259	\$12,611	\$2,594,237
4	2026	\$202,294	\$9,558	\$87,857	\$8,565	\$20,000	\$32,712	\$0	\$43,602	\$202,294	\$13,224	\$2,560,240
5	2027	\$200,923	\$9,845	\$90,493	\$8,822	\$20,000	\$28,278	\$0	\$43,486	\$200,923	\$13,120	\$2,526,837
6	2028	\$196,894	\$10,140	\$93,208	\$9,087	\$20,000	\$29,539	\$ 0	\$34,920	\$196,894	\$13,498	\$2,497,752
7	2029	\$201,863	\$10,444	\$96,004	\$9,359	\$20,000	\$30,864	\$0	\$35,191	\$201,863	\$13,889	\$2,463,130
8	2030	\$209,403	\$10,757	\$98,884	\$9,640	\$20,000	\$32,255	\$ 0	\$37,867	\$209,403	\$14,295	\$2,429,376
9	2031	\$287,850	\$11,080	\$101,851	\$9,929	\$15,000	\$33,715	\$67,196	\$49,079	\$287,850	\$14,298	\$2,361,436
10	2032	\$218,105	\$11,302	\$103,888	\$10,128	\$15,000	\$35,248	\$0	\$42,540	\$218,105	\$14,630	\$2,365,572
11	2033	\$222,598	\$11,528	\$105,965	\$10,330	\$15,000	\$36,858	\$0	\$42,916	\$222,598	\$14,973	\$2,367,583
12	2034	\$227,547	\$11,758	\$108,085	\$10,537	\$15,000	\$38,549	\$0	\$43,618	\$227,547	\$15,327	\$2,366,897
13	2035	\$233,896	\$11,993	\$110,246	\$10,748	\$15,000	\$40,324	\$ 0	\$45,584	\$233,896	\$15,693	\$2,361,820
14	2036	\$324,917	\$12,233	\$112,451	\$10,963	\$15,000	\$42,188	\$77,898	\$54,183	\$324,917	\$16,070	\$2,263,443
15	2037	\$239,007	\$12,478	\$114,700	\$11,182	\$10,000	\$44,145	\$ 0	\$46,502	\$239,007	\$16,042	\$2,252,694
16	2038	\$245,697	\$12,728	\$116,994	\$11,406	\$10,000	\$46,200	\$ 0	\$48,370	\$245,697	\$16,444	\$2,236,869
17	2039	\$251,009	\$12,982	\$119,334	\$11,634	\$10,000	\$48,358	\$ 0	\$48,701	\$251,009	\$16,859	\$2,217,390
18	2040	\$253,232	\$13,242	\$121,721	\$11,866	\$10,000	\$50,623	\$ 0	\$45,780	\$253,232	\$17,288	\$2,197,235
19	2041	\$258,850	\$13,507	\$124,155	\$12,104	\$10,000	\$53,002	\$ 0	\$46,083	\$258,850	\$17,731	\$2,172,757
20	2042	\$263,033	\$13,777	\$126,638	\$12,346	\$10,000	\$55,500	\$ 0	\$44,773	\$263,033	\$18,188	\$2,145,488



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		BOY Acc	ount Values		
\$962,026	\$969,279	\$133,393	\$117,291	\$460,606	\$2,642,595
		B.Wit	hdrawals	;	
				Nen	
Sam IRA	Sally IRA	Sam Roth	Sally Roth	Retirement	Total
\$0	\$0	\$ 0	\$0	\$153,499	\$153,499
\$0	\$0	\$ 0	\$0	\$213,806	\$213,806
\$0	\$50,000	\$0	\$0	\$89,686	\$139,686
\$100,000	\$50,000	\$0	\$0	\$4,078	\$154,078
\$100,000	\$50,000	\$0	\$0	\$1,742	\$151,742
\$100,000	\$29,599	\$0	\$0	\$17,131	\$146,730
\$100,000	\$31,079	\$0	\$0	\$19,617	\$150,695
\$100,000	\$32,500	\$ 0	\$0	\$15,479	\$147,979
\$95,000	\$33,981	\$ 0	\$50,000	\$0	\$178,981
\$72,000	\$35,368	\$ 0	\$0	\$0	\$107,368
\$71,000	\$36,968	\$ 0	\$0	\$454	\$108,422
\$71,000	\$38,632	\$ 0	\$0	\$1,455	\$111,088
\$75,000	\$40,363	\$0	\$0	\$0	\$115,363
\$100,430	\$41,944	\$0	\$60,000	\$1,378	\$203,752
\$73,266	\$43,804	\$ 0	\$0	\$0	\$117,069
\$76,923	\$45,474	\$ 0	\$0	\$0	\$122,397
\$75,290	\$47,464	\$ 0	\$0	\$0	\$122,753
\$63,466	\$49,214	\$0	\$10,000	\$0	\$122,680
\$61,955	\$50,995	\$0	\$15,000	\$0	\$127,949
\$55,183	\$52,801	\$0	\$20,000	\$0	\$127,984

Next, what portfolio methodology do you apply to maximize your odds of generating this stream of cash flows?

Build an Income Ladder



years of cash flow covered

#of

5

4 3

2 1

Growth

Predictable Cash-Flow T

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Using a Critical Path to Extend



Sample Critical Path® from Asset Dedication

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Goal-oriented Equity Portfolios

Maximize minimum gain (Risk = worst return scenario)



Maximize Returns (ignore risk)





Maximize Sharpe Ratio (Return/Risk)



Four Strategies Compared

- Strategy 1: Pure S&P 500 Index (benchmark)
- Strategy 2: Maximize Expected Return
 - ignores risk
- Strategy 3: Maximize Sharpe Ratio
 - Return/Risk
- Strategy 4: Minimax
 - Minimize maximum loss (or maximize minimum gain)
 - Risk = worst return scenario

For Strategies 2, 3, and 4, mathematical programming was used to optimize the strategies to determine the following for each of the forty time horizons (120 optimizations total):

- What investments were needed in what allocations
- What was the return
- What was the volatility
- What was the worst return

Results from the article "Equity Yield Curves, Time Segmentation and Portfolio Optimization Strategies," Journal of Financial Planning (a per-review the John C. Bogle Burns, Fletcher, and Huxley, 2016.

Investments Included: 16 categories

- All data downloaded from Kenneth French data library
- Categories included (all U.S.):
 - S&P 500, CRSP 1-2 Growth, CRSP 1-2 Neutral, CRSP 1-2 Value, CRSP 3-5 All Midcap, CRSP 3-5 Midcap Growth, CRSP 3-5 Midcap Neutral, CRSP 3-5 Midcap Value, CRSP 6-8 All Small Cap, CRSP 6-8 Small Cap Growth, CRSP 6-8 Small Cap Neutral, CRSP 6-8 Small Cap Value, CRSP 9-10 All Microcap, CRSP 1-10 Total Market, Commodities (based on CRB Index), Real Estate (based on FTSE NAREIT Composite Index).
- Mathematical optimization was applied for each strategy using CRSP data 1928 – 2015 (88 years).
 - Adding a few more data points to 2022 would not likely change the conclusions



Strategy 1: S&P 500 Index



Strategy 1: S&P 500 Index Strategy 2: Maximize Expected Return



Strategy 1: S&P 500 Index Strategy 2: Maximize Expected Return

Strategy 3: Maximize Sharpe Ratio



Note compromises – middle average returns, matches S&P minimum returns for shorter time horizons, Strategy 2 for longer horizons

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Strategy 1: S&P 500 Index Strategy 3: Maximize Sharpe Ratio Strategy 2: Maximize Expected Return Strategy 4: Minimax 20% Average returns over 10% various time horizons 1-40 years 0% 1 Yr. 15 Yr. 20 Yr. 25 Yr. 30 Yr. 35 Yr. 40 Yr. -10% Worst returns over Strategy 4: Average inimum -20% various time Note: 6 years •••• Strategy 3: Average Strategy 3: horizons 1-40 years •••• Strategy 2: Average Strategy 2: Minimum required for •••• S&P 500 Average S&P 500 Minimum worst case -40% return to rise above 0 -50% -60% Note slightly lower average but higher minimums The John C. Bogle

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Conclusion – Key Ideas

- Decide what the goal is.
- Use planning and portfolio strategies that help achieve the goal.
- Evaluate income ladders and annuities as to their ability to help achieve the goal.
- Evaluate portfolios relative to the goal, not by comparing returns of one to another.





#3 Roth conversions and tax-efficient withdrawals in retirement

Wade Pfau

The John C. Bogle

Tax-efficiency can have a significant impact on portfolio longevity



Why?

- Maneuvering the Progressive Tax System
- Pay taxes when rates are low, avoid taxes when rates are high
- Tax code is filled with non-linearities and traps
- Marginal tax rates (additional tax paid on last dollar of income) can be higher than income tax rates
- There are many different types of tax treatment in the tax code that need to be coordinated



Non-linearities in the tax code

- Many tax rules connect to AGI, not taxable income
- Itemized deductions only count when higher than standard deduction
- Preferential income sources (long-term capital gains and qualified dividends) stack on top of other income and have different tax rates
- A dollar of income can trigger tax on Social Security benefits
- A dollar of income can trigger higher Medicare premiums
- A dollar of income can trigger loss of Affordable Care Act health insurance subsidies
- The 3.8% net investment income tax
- Required minimum distributions can push into a higher tax bracket



Income for Tax Purposes

Adjusted Gross Income - Deductions

Taxable Income

Total Income - Above the line

deductions

Adjusted Gross Income



Where to Save

Tax Diversification



Tax-Efficient Retirement Distribution Strategies



Conventional Wisdom Withdrawal-Order Sequencing:



Effective Marginal Tax Rate Management – A Better Approach

- Aim to pay taxes at the lowest possible rates
- Fill up lower tax brackets with taxable income, then draw from elsewhere to stay out of higher brackets
- Avoid being pushed into higher tax brackets later through RMDs
- Short-term sacrifice can create long-term benefits
- Biggest impacts (2023):

12% to 22%: \$44,725 singles, \$89,450 joint filers
 0% to 15% for preferential income: \$44,625 singles, \$89,250 joint filers



Increases Taxable Income	Income with Preferable Tax Rates	Spending Sources Not Taxable Income
		Cost-basis of taxable investments
Wages and earnings	Qualified dividends	(i.e. principal)
Qualified retirement plan		
distributions (IRAs)	Long-term Capital Gains	Roth IRA distributions
Short-term capital gains		Portion of nonqualified annuities
Interest		Portion of Social Security benefits
Dividends (nonqualified)		Health savings accounts (qualified)
Portion of nonqualified annuities		Reverse Mortgage proceeds
Portion of Social Security benefits	3	Cash value of life insurance (cost basis or loan proceeds)
Pensions		
Rental or other passive income		
or illustration purposes only		The John C. Bo

Roth Conversions

- IRA Distribution (Above RMDs) to Roth IRA
- Ideally, taxes paid from elsewhere
- Window of opportunity in 60s if already retired
- Might do in large-deduction years to offset deduction
- Can also move more shares during downturns



Reasons to Frontload Taxes

- Public policy unknowns and risk of tax increases
- Tax implications after death of a spouse: taxes can increase as one becomes single filer again
- Prepare in advance to reduce RMD impacts
- SECURE Act: 10-year window for adult beneficiaries may push to higher tax brackets for inherited IRAs The John C. Bogle

62-Year Old Retired Couple Front-Loads Taxes with Roth Conversions Until Social Security at 70



Pitfalls to Monitor When Generating Taxable Income



Federal Income Tax Brackets



Important Issues

Increasing taxable income can also generate more taxes besides income tax rates

Pushing Preferential Income into Higher Tax Brackets
 Social Security Tax Torpedo

Increased Medicare Part B and Part D Premiums

□Affordable Care Act Subsidies for Health Insurance



Federal tax rates – 2023 taxable income Qualified dividends & long-term capital gains

Tax Rate for Taxable Income Over:									
Tax Rate	Single Individuals	Married Filing Jointly							
0%	\$0	\$0							
15%	\$44,625	\$89,250							
20%	\$492,300	\$553 <i>,</i> 850							
Additional Net Investment Income Tax									
3.8%	MAGI above \$200,000	MAGI above \$250,000							



Pushing Preferential Income into Higher Tax Brackets

- Preferential income (LTCG & qualified dividends) stacks on top of other taxable income
- Example: Single; Taxable income=\$44,625 (\$40,625 ordinary income, \$4,000 LTCG)
- \$40,625: 12% bracket; \$4,000: \$2k at 0%, \$2k at 15%
 Add \$1: \$40,626 ordinary (<u>12%</u> on \$1) + \$1,999 at 0% and \$2,001 at 15% (<u>15%</u> on \$1) = <u>27%</u> marginal rate

Preferential Income Stacking & Net Investment Income Tax

Married Filing Jointly, 2023, Preferential Income: \$20,000



Social Security Tax Torpedo

- Up to 85% of Social Security benefits are taxable
- Tax schedule was set in 1994 (not inflation adjusted)
- Determining benefit taxation and marginal tax rates is quite complex
- Proactive planning helps to avoid the full tax torpedo, which is a key aspect of tax-efficiency in retirement
- Key point: This tax planning provides another reason for delayed Social Security claiming
 The provides another reason for the provides another reason for



Social Security Tax Torpedo


Social Security Tax Torpedo – Single/Widow's Penalty



Medicare IRMAA Premium Increases

- Medicare premiums experience jumps at various income thresholds
- Medicare MAGI = AGI + tax-exempt interest (from 2 years prior)
- For life changing events (like retiring), file SSA-44 to request a smaller premium
- Single, MAGI of \$97,000 = Premiums of \$2,357. MAGI of \$97,001 = \$937 jump in premiums (93,700% marginal tax rate).



2023 Medicare Premiums (Based on Taxable Income in 2021)

	Single Filers Modified Adjusted Gross Income	Married Filing Jointly Modified Adjusted Gross Income	Part B Monthly Premium per recipient	Part D Monthly Premium per recipient	Combined Annual Amount per Individual
	\$97,000 or less	\$194,000 or less	\$164.90	\$31.50 (base premium)	\$2,356.80
	\$97,001 - \$123,000	\$194,001 - \$246,000	\$230.80	base + \$12.20	\$3,294.00
	\$123,001 - \$153,000	\$246,001 - \$306,000	\$329.70	base + \$31.50	\$4,712.40
	\$153,001 - \$183,000	\$306,001 - \$366,000	\$428.60	base + \$50.70	\$6,129.60
	\$183,001 - \$500,000	\$366,001 - \$750,000	\$527.50	base + \$70.00	\$7,548.00
	Over \$500,000	Over \$750,000	\$560.50	base + \$76.40	\$8,020.80
1		· · ·	-	·	

Note: The modified adjusted gross income thresholds apply to income for 2021 when determining Medicare premiums in 2023. The average base plan premium ("base") for Part D prescription drug coverage is \$31.50 per month in 2023, but it can vary between insurers and policies.



Combined Tax Map



Combined Tax Map – Single/Widow's Penalty



Implied Marginal Tax Rates from Lost ACA Premium Subsidies for 62-Year-Old Couple with Average Benchmark Plan Premium





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Managing Effective Marginal Tax Rates for Improved After-Tax Outcomes



Using Tax Maps to Make Planning Decisions



What is the retirement distribution strategy that would create the least ordinary income?



Can I justify increasing taxable income by reducing Roth distributions and increasing IRA distributions?

Should I continue with Roth conversions once spending goals are met?



Constraints on Decision Making

- Availability of taxable, tax-deferred, and tax-exempt assets
- Tax Map Starting Point: How much taxable income must I generate?
 - o RMDs
 - Social Security benefits
 - Interest and dividends from taxable assets
 - Other taxable income sources
- Spending goals: How much (pre-tax) would I like to spend?



Tax Planning Before Social Security Begins Targeting 15% Effective Marginal Rate



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Tax Planning Before Social Security Begins Targeting 25% Effective Marginal Rate

Married Filing Jointly, 2023, Social Security: \$0, Preferential Income: \$20,000 37% 35% 32% Rate - 23.3% 24% Тах 22% Marginal 12% 10% Tax Map 7.9% Effective Marginal Rate Target (25%) Possible Ordinary Income Targets 0 **Desirable Income Undesirable Income** 0 0% \$0 \$40k \$80k \$120k \$160k \$200k \$240k \$280k \$320k Ordinary Income (Not Including Taxable Social Security) The John C. Bogle

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Tax Planning Before Social Security Begins Targeting 28% Effective Marginal Rate



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RMD Example: IRA Balance to Minimize Taxable Income Fill Standard Deduction with RMDs and Taxable Social Security



The John C. Bogle

Conclusion – Key Ideas

- Important: progressive tax code & various pitfalls that raise effective marginal tax rates
- Tax diversification
- Manage tax rates & strategic Roth conversions







Real Estate: Can (and Should) It Be Added to a Boglehead Portfolio? 2023 Bogleheads Conference James M. Dahle, MD, FACEP



The John C. Bogle

Center for Financial Literacy

Disclosures and Disclaimers

- I am not a financial advisor, accountant, or attorney
- I own and/or control The White Coat Investor, a for-profit company with hundreds of business relationships with financial companies including real estate investing companies
- Conflicts of interest are widespread but fully disclosed
- I won't be mentioning any specific companies in this talk (except Vanguard)



What We Are Going to Talk About

- 1. The Case for Real Estate
- 2. The Case for Private Real Estate
- 3. The Real Estate Continuum





1
The Case
for Real
Estate



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1 High Returns

- When building a portfolio, include multiple, high-returning asset classes (and possibly some lower returning ones)
 - Stocks, real estate, small businesses, ? Speculative
 - Real estate returns are similar to stock returns but are more easily leveraged for higher returns



2 Low Correlations

- When building a portfolio, you want low correlations between your asset classes. -1 to 0.8.
- US stocks to International Stocks: 0.5-0.94
- US Stocks to US Bonds: 0.1 (1972-2021)
- US Stocks to Commodities: 0
- US Bonds to Commodities: -0.2
- US Stocks to REITs: 0.45 (1994-2018)
- US Stocks to Private Real Estate: 0.17 (1998-2017)



3 Very Inflation Resistant

- "Real asset"- goes up in value with inflation
- Value of income property highly dependent on rents
 - As inflation rises, rents rise
- Easier to pay back fixed rate debt with inflated dollars
- Fixed, low interest rate debt becomes more valuable as rates rise to combat inflation



4 Relatively high cash flow

- Higher percentage of return comes from income compared to stocks
- Can be useful for decumulation years
- Can replace earned income during working years



5 Easier to add value

- You are unlikely to add value to your portfolio by studying and picking stocks
- All real estate is local. Active management has potential to work better with real estate than stocks
- You can also "boost returns" (earn money) by doing work yourself
 - Aspects of second job



6 "Unfair" tax advantages

- Capital gain exemption on residence
- Depreciation (and especially bonus depreciation) is too generous
- Depreciation recaptured at max of 25%
- REP status and short-term rental loophole
 - Use passive losses to offset earned income
- Mutual funds don't pass through capital losses
- Opportunity Zone Funds
- 1031 Exchanges
- Step-up in basis at death



The Case For Overweighting Real Estate

- VTI contains 3-4% real estate
- 90% of real estate by dollar value is not publicly traded
- Investors purchase ~22% of single family homes, but only 3% by large institutions
- Non real estate businesses
 - A few thousand publicly traded
 - 27 million total, but 21 million only have 1 employee
 - 80% of profits come from publicly traded businesses
- Overweighting real estate in your portfolio is more representative of the real economy/wealth





2 The Case for Private Real Estate



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- 1. High returns (but maybe not higher returns)
- 2. Lower correlations, perhaps better risk-adjusted returns
- 3. Illiquidity bonus
- 4. Lower expenses (Reg D)
- 5. Smaller properties
- 6. Less analyzed market
- 7. Depreciation pass-through



Exhibit A: My Actual 2022 Returns

- Overall Portfolio Return: -9.92%
- Total Stock Market: -16.38%
- Small Value Stocks: -5.10%
- Total International Stock Market: -15.66%
- Small International Stocks: -17.38%
- TSP G Fund: 2.98%
- Municipal Bonds: -7.09%
- TIPS: -11.66% in our fund, 2.39% individual TIPS
- I Bonds: 5.45%



Exhibit A: My Actual 2022 Returns

- Public REITs: -23.3%
- Private equity real estate: 8.84%
 - Origin Fund III: 29.91%, Income Plus: 10.2%
 - DLP Housing Fund: 18.93%
 - Peak Housing REIT: 18.23%
 - MLG Fund IV: 10.47%
- Private debt real estate: 9.47%
 - DLP Lending Fund: 11.74%



- Are private returns actually higher?
 - It depends
 - Probably not on average
 - Probably better risk-adjusted returns
 - Lower correlation with stocks and bonds
 - But they don't actually HAVE to be higher for it to still make sense to invest





EPRA Study-1994-2011





Beath et al-1998-2017



Exhibit 7: Annualized outperformance of public REITs vs. private real estate: Published research

	Public REITs	Private real estate	Public – private
Beath/Flynn	9.2%	7.9%	+1.3%
Bollinger/Pagliari	11.2%	8.9%	+2.3%
Arnold/Ling/Narajo	10.3%	8.7%	+1.6%
Average	10.2%	8.5%	+1.7%


	Table 1: Descriptive Statistics in %												
Statistic	FI	EQ	RE	DI									
Mean	8.43	13.22	13.54	8.46									
σ	7.02	17.22	17.35	7.62									
σ^2	0.49	2.97	3.01	0.58									
Max	32.65	37.58	37.13	18.72									
Min	-2.92	-37.00	-37.73	-17.96									

- "Optimal Portfolios have higher weightings of Direct Real Estate Investments as opposed to REITs and that the optimal portfolios containing REITs are outperformed by those containing Direct Real Estate Investments."
- Mutahi et al 1980-2014



Private real estate has delivered better risk-adjusted returns for investors over the last 20 years



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Private real estate continues to exhibit low correlation to public real estate, providing diversification benefits



Lower correlation



Exhibit 2: Over time, public vs. private real estate indices diverge



Source: Morningstar Direct, Public REITs: FTSE Nareit All Equity REITs TR USD, Private REITs: NCREIF Fund ODCE, January 1, 1995-September 30, 2022.



• Lag

Exhibit 5: Following a 20% or greater discount to NAV, public REITs usually outperform by a wide margin



Excess return, public vs. private Public REITs Private real estate

Source: Morningstar Direct, Public REITs: FTSE Nareit All Equity REITs TR USD, Private Real Estate: NCREIF Fund ODCE, January 1, 1990 – September 30, 2022, Discount to NAV data from Green Street Advisors.







3 The Real Estate Continuum



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The White Coat Investor

FIX AND

FLIP

GROUND-UP

CONSTRUCTION

REAL ESTATE INVESTING CONTINUUM

SHORT TERM

RENTALS

LONG TERM

RENTALS

TURNKEY

PROPERTIES

Most Experience Required Most Hassle Least Diversification Least Liquidity Most Control Best Tax Benefits Fewest Layers of Fees Higher Returns

Least Experience Required Least Hassle Most Diversification Most Liquidity Least Control Worst Tax Benefits Most Layers of Fees Lower Returns

SYNDICATED

PROPERTIES

PRIVATE

FUNDS &

REITS

PUBLICLY

TRADED

REITS

The Real Estate Continuum

- There is no right or wrong way to invest in real estate
- But there is a right way and a wrong way FOR YOU
- Not mandatory (VTI contains 3.62% real estate)



What We Have Talked About

- 1. Real estate, while optional, is a great asset class and often the first "alternative" added to a portfolio
- 2. Private real estate may not have higher returns than public real estate, but does have other advantages
- 3. There are many different ways to invest in real estate. You don't need (or want) to do all of them.
- 4. Make an honest assessment of what you want from your real estate investment before making it



What We Have Talked About

- 5. You can invest in real estate without getting toilet calls
- 6. Real estate investing should not be a get rich quick scheme, but it can be a get rich quicker scheme depending on how much work and leverage you are willing to put into it
- 7. Passive income is often not as passive as it looks



THANK YOU!

James M. Dahle, MD, FACEP editor@whitecoatinvestor.com



The Case for Factor **Investing: Small Cap Value: The** Good, The Bad and the Ugly



Center for Financial Literacy

Mission Statement

The Merriman Financial Education Foundation believes "knowledge is power" and is dedicated to providing comprehensive financial education to investors at all stages of life, with information and tools to make informed decisions in their own best interest and successfully implement their retirement savings program.



Equity Index Returns (1928-2022)

Summary Results for 95 1-year Periods (1928-2022)

		US 4-Fund	US All	US 2-Fund
V US SCB	US SCV	(SCV, LCV, SCB, LCB)	Value (SCV, LCV)	(S&P 500, SCV)
611 \$4,111,737	\$12,764,806	\$3,617,830	\$5,831,807	\$3,976,839
11.8%	13.2%	11.7%	12.2%	11.8%
111.2%	124.7%	96.1%	110.4%	89.9%
-48.3%	-55.4%	-51.8%	-58.1%	-49.4%
28.3%	31.2%	24.5%	26.5%	24.3%
	US SCB 511 \$4,111,737 5 11.8% 5 111.2% 5 48.3% 5 28.3%	W US SCB US SCV 511 \$4,111,737 \$12,764,806 5 11.8% 13.2% 5 111.2% 124.7% 5 -48.3% -55.4% 5 28.3% 31.2%	W US SCB US SCV (SCV, LCV, SCB, LCB) 511 \$4,111,737 \$12,764,806 \$3,617,830 5 11.8% 13.2% 11.7% 5 111.2% 124.7% 96.1% 5 -48.3% -55.4% -51.8% 5 28.3% 31.2% 24.5%	W US SCB US SCV (SCV, LCV, SCB, LCB) Value (SCV, LCV) 511 \$4,111,737 \$12,764,806 \$3,617,830 \$5,831,807 5 11.8% 13.2% 11.7% 12.2% 5 111.2% 124.7% 96.1% 110.4% 5 28.3% 31.2% 24.5% 26.5%

Notes: 1) Source data from Dimensional Fund Advisors, 2) Results exclude advisor fees and fund expenses.

Abbreviations: LCB - US Large Cap Blend, LCV - US Large Cap Value, SCB - US Small Cap Blend, SCV - US Small Cap Value, CRR - Compound Rate of Return, SD - Standard Deviation.

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US 4 Asset Classes and 4-Fund Combo Relative Performance Rankings (1928-2019)

1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950
58.9 500	USICV	S&P 500	52,9 500	369 500	US SCV	USISCB	US SCB	US SCV	52.9 500	US SCB	S&P 500	US SCB	USLOV	US SCV	USSCV	US SCV	US SCV	USICV	US SEV	S&P 500	US SCB	US SCV
43.6%	2.8%	-24.9%	-43.3%	-8.2%	125.3%	15.7%	56.1%	66.5%	-35.0%	39.8%	-0.4%	-3.6%	1.0%	34.1%	78.5%	52,6%	65.4%	-6,3%	8.8%	5.5%	20.9%	63,4%
42.0%	38,950	94.145	46.2%	4-Fund	111.0%	4-Humo	48.5%	52 546	36.64	40 6K	05508	5.440	05504	35.4%	56.04	49 146	64.2%	-R 14	7.96	1.5%	10.7%	47.96
4-Fund	4-Fund	4-Fund	4-Fund	US SCV	4-Fund	S&P 500	US SCV	4-Fund	4-Fund	58.9 500	4-Fund	4-Fund	4-Fund	US SCB	4-Fund	4-Fund	4-fund	4-Fund	58.9 500	4-fund	S&P 500	4-Fund
35.9%	-19.2%	-34.8%	-51.5%	-10.5%	95.7%	-1.4%	47.7%	50.5%	-42.6%	31.1%	-2.5%	-6.7%	-5.5%	25.4%	48.1%	36.0%	52.0%	-8.7%	5.7%	-0.8%	18.8%	45.4%
US SCV	US SCB	USSCB	US SOV	USLOV	USLOV	US SCV	S&P 500	USICV	USSCB	4-Fund	USISCV	US SCV	USISCB	USICY	USICV	US LCV	USICV	USISCB	4-Fund	USISCV	4-Fund	US SCB
32.4%	-34.1%	-36.5%	-55.5%	-10.7%	92.5%	-6.3%	47.7%	49.1%	-48.3%	30.4%	-3.9%	-8.1%	-11.1%	22.0%	31.0%	29.7%	41.9%	-9.9%	5.2%	-4.9%	18.7%	39.1%
DS LCV	-37.1N	US SCV	-61-196	US SCB	SEP 500	US LCV	42 ANS	55 P 500	US SCV	10 IN	USLOV	56P 500	389 500	35 P 500	SEP 500	10 7%	SEP 500	US SCV	US SCB	US SCB	US LCV	SEP 500
24.019	124.276	42.004	-01.174	1.009	25,072	-9.779	42.40	20.279	20.019	10.1%	-4.2%	2.8%	11.005	A1.279	62.278	12.179	20.425	-10,414	WORK.	2.4/2	12.279	24,172
1001	1000	1003	1004	1000	1006	1007	1009	1000	1060	1061	1062	1062	1064	1060	1055	1067	1059	1060	1070	1071	1072	1072
1991	1002	1999	1994	1222	1550	1997	1730	15509	1900	1901	1502	1905	1304 US SCV	1905	115179	US SCR.	10.000	1909	USICV.	1971	58.9 500	1975
24.0%	18.4%	-1.0%	64,4%	31.5%	8.2%	-10.8%	77.0%	19.3%	0.5%	29.9%	-4.4%	29.6%	25.5%	40.3%	-5.7%	79.1%	49.0%	-8.5%	10.8%	20.4%	19.0%	-8.7%
USILCV	US LCV	USSCB	US LOV	4-fund	USLOV	USICV	US SCB	US SCV	USICV	US SCV	5&P 500	US LCV	4-fund	US SCB	USSCB	US SCV	USSCO	US LCV	58.7 500	US SCV	USICV	58/2 500
19.2%	15.1%	-2.9%	65.5%	25.0%	7.2%	-14.4%	61.2%	15.0%	-0.2%	29.2%	-6.7%	24.8%	19.7%	37.1%	-7.2%	69.3%	40.1%	-18.0%	4.0%	15.1%	17.4%	-14.7%
4-Pund	4-Fund	4-fund	4-Fund	USSEV	SEP 500	4-Pund	4-fund	4-Fund	USSCB	4-Fund	4-hund	4-Pund	USLOV	4-Pund	4-Pund	4-Fund	4-fund	4-Fund	4-Fund	4-fund	4-Pund	4-fund
16.8%	15.0%	-5.0%	99.8% US 50P	23.8%	6.6%	-14.6%	57.5%	14.1%	-2.6%	27.5%	-9.8%	28.5%	19.1%	26.8%	-8.2%	49,8%	30.7%	-20.7%	0.0%	14.8%	12.2%	-22.6%
13.9%	9.7%	-5.5%	58,8%	23.5%	5.0%	-14.7%	48,2%	12.0%	-1.35	26.9%	-30.55	22.8%	17.5%	17.5%	-9.6%	34.7%	22.5%	-27.2%	-1.75	14.3%	7.8%	-30.2%
US SCV	US SCV	USSCV	58P 500	US SCB	US-SCV	US SCV	58P 500	USICV	US SCV	USLOV	USSCB	US SC8	58.P 500	S&P 500	S&P 500	58P 500	S&P 500	US SCV	US SCB	USLOV	US 9C8	US SCB
9.9%	8.9%	-30.6%	52.6%	21.2%	1.7%	-18.6%	43.4%	10.2%	-10.7%	25.6%	-15.7%	17.0%	15.5%	12.5%	-10.0%	24.0%	11.1%	-28.9%	-13.7%	9.4%	4.5%	-36.6%
	1222 March 122				CINE-UT+ ST							Longer							n name rus			5.5 2000/00000
1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996
USILCV	US SCV	USISCV	US SCB	USISCY	US SCB	USISCB	USISCV.	US SCV	USSOV	USICV	USISCO	US LCV	58.P 500	US SCV	S&P 500	58P 500	US SCV	US SCV	US SCV	USISCV	USICV	USLOV
-17.6%	65.6%	56.5%	25.0%	23.1%	39.6%	37.5%	20.4%	37.1%	49.4%	15.2%	32.6%	19.2%	5.2%	34.0%	51.5%	-3.2%	47.0%	34.8%	26.0%	2.7%	41.1%	27.1%
-US SCV	US SCB	AP ON	05 SCV	05 SCB	05 SCV	S&P 500	A OF	05 508	US SCB	58.P 500	S&P 500	10 04	USLCY 5.0%	105 LCV	DS DCV	4-Fund	46.5%	05 508	12.0%	2 CH	SEP 500	US SCV
4-Fund	4-Fund	USLOV	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	4-Fund	USICV	46.376 4-Fund	4-Fund	US SCB	4-fund	4-Fund	4-Fund
-22.2%	51.6%	44.4%	9.7%	14.9%	29.7%	28.6%	7.5%	27.5%	35.8%	4.4%	31.3%	13.7%	-1.2%	25.4%	22.6%	-15.7%	39.1%	20.9%	20.6%	1.5%	35.3%	24.5%
56.7 500	US LCV	4-Pund	US LOV	USLOV	USICV	US SCV	US SCB	56 P 500	USICV	US SEV	USLEV	US SCV	USSCV	US SCB	USSCB	US SCB	USICV	US LOV	4-Fund	S&P 500	US SCB	582 500
-26.5%	49.2%	43.7%	0.5%	7.8%	25.5%	24.2%	5.4%	21.4%	82.4%	2.1%	30.9%	8.6%	-5.8%	25.9%	14.5%	-20.1%	82.3%	17.2%	19.7%	1.8%	31.3%	23.0%
USSCB	58.P 500	S&P 500	58/P 500	58/P 500	S&P 500	USICV	58P 500	USICV	5&P 500	US SCB	US SCV	US-SC8	US SCB	S&P 500	USSOV	US SCV	S&P 500	S&P 500	58.P 500	USSCB	US SCV	US SCB
-27.2%	37.2%	23.8%	-7.2%	0.0%	28,4%	20.2%	-4.9%	19.9%	22.5%	-4.0%	29.4%	8.4%	-9.1%	25.5%	13.5%	-23.9%	30.5%	7.6%	10.1%	-0.3%	31.2%	22.1%
			0																			5
1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
US SCV	56P 500	USSCB	US SCV	US SCV	US SCV	US SCV	US SEV	USLOV	USICV	58.P 500	US SCB	US SCV	USSOV	5&P 500	USICV	US SCB	56P 500	567 500	US SEV	S&P 500	56P 500	58.2 500
39.2%	28.6%	22.8%	20.5%	28.3%	-7.0%	66.3%	28.9%	9.7%	22.2%	5.9%	-36.0%	50.1%	31.1%	2.1%	20.2%	44,4%	13.7%	1.4%	37.2%	21.8%	-4,495	31.5%
USILOV	USICV	S&P 500	US LOV	US SC8	USLOV	US SC8	US SCB	USISCV	USSOV	US SCB	USISCV	US SC8	US SCB	4-Fund	USSCB	US SOV	USLCV	4-fund	USISCB	USLOV	4-Fund	USICV
35.4%	0.4%	21.0%	12.8%	14.5%	-12.5%	55,3%	12.0%	7.5%	21.8%	-4.5%	-36.8%	38.9%	29.5%	-2.8%	18.2%	42.0%	6.5%	-4.25	26.4%	16.0%	-11.1%	24.3%
35.0%	7.9%	15 1%	7.8%	8.4%	-13 115	47.0%	19.5%	7.8%	19.8%	-4.8%	-17.0%	35 116	24.0%	-2.9%	17.8%	89 785	7.5%	-4.9%	25.0%	14 585	-12.8%	22.2%
58/P 500	US SCB	USICV	US SCB	USLOV	4-Fund	USICV	4-fund	USSCB	USSCB	USLOV	4-Fund	US LCV	USLOV	US SCB	USSCV	US LOV	USSCB	US SCB	USLCV	USISCB	US SCV	US SCB
33.4%	-2.5%	8.4%	4.8%	2.7%	-13.7%	37.6%	19.1%	7.3%	19.4%	-8.4%	-38.2%	28.9%	20.5%	4.2%	16.7%	39.3%	4.3%	-3.4%	24.3%	13.1%	-13.2%	19.2%
USISCB	US SCV	USISCV	56P 500	55/P 500	56P 500	56/P 500	56P 500	56 P 500	\$67.500	US SCV	USLOV	56/P 500	557 500	US SCY	56F 500	56P 500	US 5CV	US SCV	55.7 500	USISCV	USICV	US SCV
29.1%	-5.2%	8.3%	-9.1%	-11.9%	-22.2%	28.7%	10.9%	4.9%	15.8%	-11.6%	-43.2%	26.5%	15.1%	-6.2%	16.0%	32.4%	3.6%	-8.1%	12.0%	7.1%	-14.1%	13.8%
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Sound Investing US Equity Port. (1928-2021) - Ordinal Rank Summary

			Ordina	al Rank Fred	quency		'Average'
Portfolio	CAGR	1	2	3	4	5	Rank
LIC.		45	5	4	9	31	
	13.4%	48%	5%	4%	10%	33%	2.7
SCV			<	19%	>		
		10	42	6	22	14	
	12.5%	11%	45%	6%	23%	15%	2.9
All value			<	74%	>		
		0	26	33	35	0	
2 Fund	12.2%	0%	28%	35%	37%	0%	3.1
2-runu			<	100%	>		
		3	17	48	25	1	
	12.0%	3%	18%	51%	27%	1%	3.0
4-runa			<	96%	>		
C Q D		36	4	3	3	48	
500	10.2%	38%	4%	3%	3%	51%	3.2
500			<	11%	>		

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The Lost Decades

- 2000-2009 S&P -.9% CAGR
- Ben Felix: Rational Reminder Podcast
- Lost decades last 120 months
- Period 6/1/1927 to 6/30/2023



The Lost Decades

- 145 lost decades for S&P 500
- Ave. loss for S&P -2.33%
- 108 (74%) profitable for SCV
- Ave. SCV return in lost decades +6.45%



Table B14B - Fine Tuning Table - S&P 500 vs US SCV Equity Portfolio
returns reduced by a representative fund's expense ratio, except S&P 500 Index shown belo

1000000	100%	10.000	1010 0010			0.000					100%	Out Per	forman
Year	S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	SCV	S&P	US S
1970	4.0%	3.5%	3.0%	2.5%	2.0%	1.5%	0.9%	0.3%	-0.2%	-0.8%	-1.5%	5.4%	
1971	14.3%	14.4%	14.6%	14.7%	14.8%	14.8%	14.9%	14.9%	14.9%	14.9%	14.9%	10000000000	0.6
1972	18.9%	17.8%	16.7%	15.6%	14.5%	13.4%	12.2%	11.1%	9.9%	8.7%	7.6%	11.4%	10000
1973	-14.7%	-16.3%	-17.9%	-19.5%	-21.1%	-22.7%	-24.3%	-25.8%	-27.4%	-28.9%	-30.4%	15.7%	
1974	-26.5%	-25.5%	-24.6%	-23.6%	-22.8%	-21.9%	-21.1%	-20.3%	-19.5%	-18.7%	-18.0%		8.5
1975	37.2%	40.0%	42.8%	45.7%	48.5%	51.3%	54.1%	56.9%	59.7%	62.5%	65.2%		28.1
1976	23.8%	27.0%	30.3%	33.6%	37.0%	40.4%	43.9%	47.4%	51.0%	54.6%	58.2%		34.4
1977	-7.2%	-4.6%	-1.9%	0.9%	3.7%	6.6%	9.6%	12.6%	15.8%	18.9%	22.2%		29.4
1978	6.5%	8 2%	9.8%	11.5%	13.1%	14.8%	16.4%	18.0%	19.6%	21.2%	22.8%		16.3
1070	19 494	20.0%	21 6%	22 294	24.0%	26 694	20.3%	20.0%	21 6%	22 296	25.0%		16.7
1090	22.4%	21.6%	20.9%	20.0%	24.3%	20.076	20.2/6	23.570	25 7%	33.3/0	24.0%	9.49/	10.7
1001	4 004	31.0%	0.3%	30.0%	A C%	7 10	0.6%	13.3%	14 00/	17 594	24.076	0.470	25.4
1981	-4.970	-2.0%	-0.370	2.176	4.070	7.170	9.0%	12.270	14.075	17.370	20.276		25.1
1982	21.4%	22.9%	24.4%	25.9%	27.5%	29.0%	30.6%	32.1%	33.7%	35.3%	36.8%		15.5
1983	22.5%	25.0%	27.5%	30.1%	32.7%	35.4%	38.0%	40.8%	43.5%	46.3%	49.1%	000000	26.6
1984	6.2%	5.8%	5.4%	4.9%	4.5%	4.1%	3.7%	3.2%	2.8%	2.4%	1.9%	4.3%	
1985	32.1%	31.9%	31.6%	31.3%	31.0%	30.7%	30.4%	30.1%	29.8%	29.5%	29.2%	3.0%	
1986	18.4%	17.4%	16.4%	15.4%	14.4%	13.4%	12.4%	11.4%	10.4%	9.4%	8.4%	10.0%	1
1987	5.2%	4.1%	3.0%	1.9%	0.8%	-0.4%	-1.5%	-2.6%	-3.7%	-4.8%	-6.0%	11.2%	
1988	16.8%	18.4%	20.1%	21.8%	23.5%	25.2%	26.9%	28.6%	30.3%	32.0%	33.8%		17.0
1989	31.5%	29.6%	27.7%	25.8%	24.0%	22.2%	20.3%	18.5%	16.8%	15.0%	13.2%	18.2%	
1990	-3.1%	-5.4%	-7.6%	-9.8%	-12.0%	-14.1%	-16.1%	-18.2%	-20.2%	-22.1%	-24.0%	20.9%	
1991	30.4%	32.0%	33.6%	35.3%	36.9%	38.5%	40.1%	41.8%	43.4%	45.1%	46.7%		16.3
1992	7.6%	10.1%	12.7%	15.3%	17.9%	20.6%	23.3%	26.1%	28.9%	31.7%	34.5%		26.9
1993	10.0%	11.6%	13 3%	14 9%	16.5%	18 2%	19 9%	21.6%	23 3%	25.0%	26.8%		16.7
1004	1 294	1 294	1 3%	1 394	1 394	1 394	1 3%	1 3%	1 394	1 3%	1 20.070	0.1%	10.7
1005	27 5%	26 7%	25.0%	25 10	24 294	22.4%	23.6%	21.0%	20.0%	20.1%	20.2%	0.1/0	
1995	37.370	30.7%	35.976	35.1%	34.370	33.470	32.0%	31.870	30.9%	30.176	29.376	0.376	
1996	22.9%	22.9%	22.9%	22.8%	22.8%	22.7%	22.7%	22.6%	22.5%	22.4%	22.3%	0.6%	I
1997	33.3%	33.2%	33.0%	32.8%	32.6%	32.3%	32.1%	31.8%	31.5%	31.1%	30.7%	2.6%	I
1998	28.5%	24.5%	20.5%	16.7%	13.0%	9.4%	5.8%	2.4%	-0.9%	-4.2%	-7.3%	35.8%	I
1999	21.0%	20.3%	19.6%	18.9%	18.1%	17.4%	16.5%	15.7%	14.8%	14.0%	13.0%	8.0%	
2000	-9.1%	-7.3%	-5.5%	-3.7%	-1.9%	-0.1%	1.7%	3.6%	5.4%	7.2%	9.0%		18.1
2001	-11.9%	-8.8%	-5.7%	-2.4%	0.9%	4.3%	7.8%	11.4%	15.1%	18.8%	22.7%		34.6
2002	-22.1%	-20.8%	-19.5%	-18.2%	-16.9%	-15.6%	-14.3%	-13.0%	-11.8%	-10.5%	-9.3%		12.9
2003	28.7%	31.5%	34.4%	37.4%	40.4%	43.4%	46.5%	49.7%	52.9%	56.1%	59.4%		30.8
2004	10.8%	12.3%	13.7%	15.1%	16.6%	18.0%	19.5%	21.0%	22.4%	23.9%	25.4%		14.5
2005	4.9%	5.2%	5.5%	5.8%	6.1%	6.4%	6.7%	7.0%	7.3%	7.5%	7.8%		2.9
2006	15.8%	16.4%	17.0%	17.6%	18.2%	18.7%	19.3%	19.9%	20.5%	21.0%	21.5%		5.8
2007	5.5%	3.8%	2.1%	0.4%	-1.3%	-2.9%	-4.5%	-6.1%	-7.7%	-9.2%	-10.7%	16.2%	
2008	-37 0%	-37.0%	36.0%	-36 8%	-36.9%	-36 8%	36 8%	36 8%	-36.8%	36.8%	-36.8%		0.2
2000	36 494	37.0%	20.1%	30.0%	30.0%	20.4%	21 10/	21.0%	22.40/	22.0%	22 69/		7.2
2009	20.476	10.000	10.1%	10.00/	29.0%	30.476	31.176	31.6%	32.4%	33.0%	33.0%	-	1.2
2010	15.0%	10.0%	18.2%	19.8%	21.5%	22.9%	24.5%	26.1%	21.1%	29.3%	30.9%		15.9
2011	2.1%	1.1%	0.2%	-0.8%	-1.8%	-2.7%	-3.7%	-4.6%	-5.6%	-6.6%	-7.5%	9.6%	
2012	16.0%	16.5%	17.1%	17.7%	18.3%	18.9%	19.4%	20.0%	20.6%	21.2%	21.7%		5.8
2013	32.3%	33.3%	34.3%	35.3%	36.3%	37.3%	38.3%	39.3%	40.4%	41.4%	42.4%	336235777	10.0
2014	13.7%	12.6%	11.6%	10.6%	9.6%	8.6%	7.6%	6.5%	5.5%	4.5%	3.5%	10.2%	
2015	1.4%	0.4%	-0.5%	-1.4%	-2.3%	-3.2%	-4.1%	-5.0%	-6.0%	-6.9%	-7.8%	9.2%	1
2016	11.9%	13.5%	15.1%	16.8%	18.4%	20.0%	21.6%	23.3%	24.9%	26.6%	28.3%	1000	16.3
2017	21.8%	20.3%	18.8%	17.3%	15.9%	14.4%	13.0%	11.5%	10.1%	8.6%	7.2%	14.6%	100000
2018	-4.4%	-5.5%	-6.6%	-7.7%	-8.8%	-9.8%	-10.9%	-12.0%	-13.0%	-14.1%	-15.1%	10.7%	1
2019	31.4%	30.1%	28.8%	27.5%	26.2%	24.8%	23.5%	22.2%	20.8%	19.5%	18.1%	13.3%	
2020	18.4%	16.9%	15.4%	13.9%	12.3%	10.7%	9.1%	7.4%	5.7%	4.0%	2.2%	16.2%	
2021	28.7%	29 9%	31.1%	32,3%	33.4%	34 5%	35.6%	36.7%	37.8%	38.8%	39,8%		11.1
2022	-18 1%	-16.7%	-15 3%	-13 9%	-12.4%	-11 0%	-9.5%	-8.0%	-6 5%	-5.0%	-3 5%		14 6
	20.170	40.170	23.370	4.370	44.470	44.070	3.3/9	0.076	0.370	3.070	3.370		
Annualized Return	10.4%	10.8%	11.2%	11.5%	11.9%	12.2%	12.5%	12.8%	13.1%	13.4%	13.6%	S&P v	
Standard Deviation	17.1%	17.1%	17.2%	17.4%	17.8%	18.3%	18.9%	19.7%	20.5%	21.5%	22.5%	Sur	mary
												Jun	
Worst 6 Months	-41.8%	-42.7%	-43.6%	-44.4%	-45.3%	-46.1%	-47.0%	-47.8%	-48.7%	-49.5%	-50.3%	S&P	USS
Worst 12 Months	-43.3%	-43.9%	-44.5%	-45.1%	-45.7%	-46.3%	-46.9%	-47.5%	-48.1%	-48.7%	-49.3%	24	29
Worst 36 Mo (An'Izd)	-16.1%	-15.8%	-16.5%	-17.2%	-17.9%	-18.6%	-19.3%	-20.0%	-20.7%	-21.4%	-22.1%	Avg. Out	t-Perf R
				-	7 24	7 20/	7 59/	-7 6%	7 994	0.00/	0 30/	60.0	110.0
rst 60 Mos Annualized	-6.7%	-6.8%	-6.9%	-7.0%	-1.270	-1.3%	-1.370	-7.070	-7.070	-0.070	-0.270	S&P	055

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Table B14B - Fine Tuning Table - S&P 500 vs US SCV Equity Portfolio

Index returns reduced by a representative fund's expense ratio, except S&P 500 Index shown below.

Year	100% S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	100% SCV	Out Per S&P	formance US SCV
Annualized Return Standard Deviation	10.4% 17.1%	10.8% 17.1%	11.2% 17.2%	11.5% 17.4%	11.9% 17.8%	12.2% 18.3%	12.5% 18.9%	12.8% 19.7%	13.1% 20.5%	13.4% 21.5%	13.6% 22.5%	S&P v: Sun	s US SCV nmary
Worst 6 Months	-41.8%	-42.7%	-43.6%	-44.4%	-45.3%	-46.1%	-47.0%	-47.8%	-48.7%	-49.5%	-50.3%	S&P	US SCV
Worst 12 Months	-43.3%	-43.9%	-44.5%	-45.1%	-45.7%	-46.3%	-46.9%	-47.5%	-48.1%	-48.7%	-49.3%	24	29
Worst 36 Mo (An'Izd)	-16.1%	-15.8%	-16.5%	-17.2%	-17.9%	-18.6%	-19.3%	-20.0%	-20.7%	-21.4%	-22.1%	Avg. Ou	t-Perf Rtn.
Worst 60 Mos Annualized	-6.7%	-6.8%	-6.9%	-7.0%	-7.2%	-7.3%	-7.5%	-7.6%	-7.8%	-8.0%	-8.2%	S&P	US SCV
Worst Drawdown	-51.0%	-51.6%	-52.4%	-53.5%	-54.7%	-55.8%	-56.9%	-58.0%	-59.1%	-60.1%	-61.2%	11.0%	16.5%

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Table C14A - Fixed Contributions: S&P 500 vs US SCV Equity Portfolio

Annual contribution grows at 3%/yr. Contributions at BEGINNING OF MONTH. Results reflect Fine Tuning Table returns.

Year	100% S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	100% SCV	S&P 500 ldx	Distribution
1970	\$1,022	\$1,019	\$1,016	\$1,014	\$1,011	\$1,008	\$1,005	\$1,002	\$999	\$995	\$992	\$1,022	\$1,000
1971	\$2,275	\$2,275	\$2,274	\$2,273	\$2,271	\$2,269	\$2,266	\$2,263	\$2,259	\$2,256	\$2,251	\$2,276	\$1,030
1972	\$3,873	\$3,842	\$3,809	\$3,776	\$3,742	\$3,708	\$3,673	\$3,637	\$3,600	\$3,563	\$3,525	\$3,875	\$1,061
1973	\$4,308	\$4,208	\$4,109	\$4,011	\$3,914	\$3,818	\$3,724	\$3,630	\$3,538	\$3,447	\$3,357	\$4,311	\$1,093
1974	\$4,124	\$4,098	\$4,069	\$4,038	\$4,005	\$3,969	\$3,932	\$3,893	\$3,852	\$3,809	\$3,765	\$4,127	\$1,126
1975	\$7,038	\$7,134	\$7,226	\$7,311	\$7,392	\$7,466	\$7,536	\$7,599	\$7,658	\$7,711	\$7,759	\$7,044	\$1,159
1976	\$10,057	\$10,426	\$10,798	\$11,172	\$11,548	\$11,926	\$12,304	\$12,683	\$13,062	\$13,441	\$13,819	\$10,067	\$1,194
1977	\$10,513	\$11,149	\$11,814	\$12,510	\$13,235	\$13,992	\$14,780	\$15,600	\$16,453	\$17,339	\$18,259	\$10,526	\$1,230
1978	\$12,512	\$13,385	\$14,310	\$15,290	\$16,327	\$17,423	\$18,580	\$19,798	\$21,082	\$22,431	\$23,847	\$12,529	\$1,267
1979	\$16,245	\$17,504	\$18,858	\$20,312	\$21,870	\$23,539	\$25,324	\$27,232	\$29,267	\$31,437	\$33,747	\$16,270	\$1,305
1980	\$23,072	\$24,597	\$26,223	\$27,954	\$29,794	\$31,747	\$33,818	\$36,010	\$38,327	\$40,772	\$43,349	\$23,112	\$1,344
1981	\$23,280	\$25,317	\$27,537	\$29,953	\$32,579	\$35,430	\$38,521	\$41,870	\$45,491	\$49,403	\$53,623	\$23,324	\$1,384
1982	\$29,842	\$32,708	\$35,866	\$39,340	\$43,158	\$47,350	\$51,947	\$56,981	\$62,487	\$68,503	\$75,067	\$29,904	\$1,426
1983	\$38,191	\$42,542	\$47,419	\$52,883	\$58,997	\$65,833	\$73,467	\$81,983	\$91,472	\$102,033	\$113,772	\$38,279	\$1,469
1984	\$42,136	\$46,571	\$51,525	\$57,051	\$63,210	\$70,067	\$77,693	\$86,163	\$95,560	\$105,972	\$117,492	\$42,241	\$1,513
1985	\$57,492	\$63,220	\$69,603	\$76,708	\$84,607	\$93,381	\$103,113	\$113,896	\$125,827	\$139,011	\$153,560	\$57,648	\$1,558
1986	\$69,852	\$75,994	\$82,783	\$90,277	\$98,539	\$107,635	\$117,633	\$128,607	\$140,635	\$153,796	\$168,176	\$70,057	\$1,605
1987	\$75,183	\$80,795	\$86,934	\$93,640	\$100,949	\$108,902	\$117,539	\$126,900	\$137,026	\$147,957	\$159,736	\$75,421	\$1,653
1988	\$89,648	\$97,557	\$106,294	\$115,934	\$126,553	\$138,234	\$151,063	\$165,127	\$180,521	\$197,339	\$215,681	\$89,953	\$1,702
1989	\$119,884	\$128,419	\$137,729	\$147,865	\$158,876	\$170,814	\$183,729	\$197,671	\$212,687	\$228,824	\$246,126	\$120,320	\$1,754
1990	\$117,903	\$123,232	\$128,945	\$135,049	\$141,544	\$148,431	\$155,706	\$163,363	\$171,393	\$179,786	\$188,525	\$118,361	\$1,806
1991	\$155,932	\$164,871	\$174,504	\$184,858	\$195,955	\$207,813	\$220,451	\$233,878	\$248,103	\$263,127	\$278,949	\$156,575	\$1,860
1992	\$169,766	\$183,592	\$198,714	\$215,226	\$233,222	\$252,795	\$274,038	\$297,044	\$321,901	\$348,693	\$377,501	\$170,508	\$1,916
1993	\$188,888	\$207,057	\$227,167	\$249,398	\$273,934	\$300,970	\$330,705	\$363,347	\$399,105	\$438,194	\$480,828	\$189,761	\$1,974
1994	\$193,372	\$211,794	\$232,180	\$254,708	\$279,564	\$306,941	\$337,040	\$370,065	\$406,227	\$445,736	\$488,803	\$194,314	\$2,033
1995	\$268,457	\$292,057	\$318,020	\$346,536	\$377,802	\$412,017	\$449,383	\$490,101	\$534,371	\$582,388	\$634,340	\$269,831	\$2,094
1996	\$332,414	\$361,380	\$393,211	\$428,132	\$466,371	\$508,162	\$553,735	\$603,322	\$657,146	\$715,426	\$778,367	\$334,201	\$2,157
1997	\$445,793	\$483,886	\$525,605	\$571,211	\$620,963	\$675,118	\$733,927	\$797,631	\$866,453	\$940,602	\$1,020,259	\$448,307	\$2,221
1998	\$575,654	\$604,972	\$636,151	\$669,190	\$704,067	\$740,743	\$779,150	\$819,203	\$860,788	\$903,769	\$947,983	\$579,056	\$2,288
1999	\$699,192	\$730,576	\$763,612	\$798,237	\$834,361	\$871,867	\$910,613	\$950,427	\$991,112	\$1,032,447	\$1,074,182	\$703,515	\$2,357
2000	\$637,648	\$679,341	\$723,767	\$770,952	\$820,891	\$873,548	\$928,846	\$986,671	\$1,046,865	\$1,109,226	\$1,173,509	\$641,770	\$2,427
2001	\$564,023	\$621,783	\$685,267	\$754,875	\$830,992	\$913,983	\$1,004,183	\$1,101,886	\$1,207,336	\$1,320,715	\$1,442,135	\$567,827	\$2,500
2002	\$441,485	\$494,718	\$554,049	\$620,012	\$693,145	\$773,986	\$863,056	\$960,853	\$1,067,836	\$1,184,412	\$1,310,921	\$444,583	\$2,575
2003	\$571,027	\$653,683	\$747,836	\$854,838	\$976,130	\$1,113,237	\$1,267,752	\$1,441,318	\$1,635,612	\$1,852,319	\$2,093,098	\$575,181	\$2,652
2004	\$635,849	\$736,788	\$853,205	\$987,168	\$1,140,937	\$1,316,953	\$1,517,836	\$1,746,368	\$2,005,474	\$2,298,191	\$2,627,639	\$640,644	\$2,732
2005	\$669,775	\$778,016	\$903,182	\$1,047,584	\$1,213,755	\$1,404,439	\$1,622,591	\$1,871,359	\$2,154,063	\$2,474,163	\$2,835,224	\$675,006	\$2,814
2006	\$778,486	\$908,555	\$1,059,685	\$1,234,872	\$1,437,419	\$1,670,937	\$1,939,335	\$2,246,811	\$2,597,828	\$2,997,078	\$3,449,438	\$784,773	\$2,898
2007	\$824,082	\$945,699	\$1,084,571	\$1,242,732	\$1,422,339	\$1,625,663	\$1,855,057	\$2,112,933	\$2,401,722	\$2,723,829	\$3,081,583	\$830,960	\$2,985
2008	\$521,448	\$598,665	\$686,831	\$787,220	\$901,178	\$1,030,113	\$1,175,476	\$1,338,739	\$1,521,373	\$1,724,813	\$1,950,427	\$525,945	\$3,075
2009	\$662,853	\$765,537	\$883,370	\$1,018,187	\$1,171,939	\$1,346,674	\$1,544,512	\$1,767,615	\$2,018,149	\$2,298,237	\$2,609,910	\$668,733	\$3,167
2010	\$765,997	\$896,180	\$1,047,532	\$1,222,979	\$1,425,706	\$1,659,140	\$1,926,932	\$2,232,921	\$2,581,088	\$2,975,498	\$3,420,227	\$772,991	\$3,262
2011	\$785,339	\$909,646	\$1,052,649	\$1,216,636	\$1,404,033	\$1,617,383	\$1,859,309	\$2,132,469	\$2,439,511	\$2,783,004	\$3,165,373	\$792,715	\$3,360
2012	\$914,504	\$1,063,934	\$1,236,692	\$1,435,794	\$1,664,470	\$1,926,143	\$2,224,387	\$2,562,882	\$2,945,352	\$3,375,484	\$3,856,848	\$923,331	\$3,461
2013	\$1,214,502	\$1,422,851	\$1,665,537	\$1,947,347	\$2,273,491	\$2,649,570	\$3,081,540	\$3,575,650	\$4,138,364	\$4,776,252	\$5,495,867	\$1,226,544	\$3,565
2014	\$1,384,277	\$1,606,644	\$1,863,096	\$2,157,879	\$2,495,500	\$2,880,683	\$3,318,303	\$3,813,306	\$4,370,606	\$4,994,969	\$5,690,875	\$1,398,378	\$3,671
2015	\$1,406,821	\$1,617,590	\$1,858,204	\$2,131,906	\$2,442,035	\$2,791,973	\$3,185,071	\$3,624,563	\$4,113,473	\$4,654,502	\$5,249,911	\$1,421,539	\$3,782
2016	\$1,578,750	\$1,840,620	\$2,143,740	\$2,493,385	\$2,895,169	\$3,354,986	\$3,878,927	\$4,473,178	\$5,143,887	\$5,897,013	\$6,738,147	\$1,595,697	\$3,895
2017	\$1,927,320	\$2,218,760	\$2,551,546	\$2,930,098	\$3,358,940	\$3,842,613	\$4,385,561	\$4,992,014	\$5,665,840	\$6,410,383	\$7,228,301	\$1,948,534	\$4,012
2018	\$1,846,296	\$2,100,637	\$2,387,339	\$2,709,179	\$3,068,852	\$3,468,883	\$3,911,536	\$4,398,713	\$4,931,839	\$5,511,751	\$6,138,582	\$1,867,137	\$4,132
2019	\$2,431,868	\$2,738,522	\$3,080,064	\$3,458,722	\$3,876,468	\$4,334,914	\$4,835,212	\$5,377,945	\$5,963,017	\$6,589,550	\$7,255,788	\$2,459,983	\$4,256
2020	\$2,884,111	\$3,206,765	\$3,559,614	\$3,943,299	\$4,357,977	\$4,803,221	\$5,277,940	\$5,780,297	\$6,307,642	\$6,856,466	\$7,422,375	\$2,918,264	\$4,384
2021	\$3,717,198	\$4,171,085	\$4,671,660	\$5,220,626	\$5,819,027	\$6,467,088	\$7,164,068	\$7,908,110	\$8,696,120	\$9,523,650	\$10,384,837	\$3,762,260	\$4,515
2022	\$3,048,162	\$3,478,100	\$3,960,906	\$4,500,236	\$5,099,305	\$5,760,699	\$6,486,185	\$7,276,505	\$8,131,168	\$9,048,257	\$10,024,247	\$3,086,005	\$4,651
© 2023	The Merriman	Financial Educa	tion Foundation	n	COL	COO T-1-1- (202	A hand a start of the start		(max)		Tot	al Contributions	\$126 347 .

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SCV vs S&P500 Tables (2022).xlsx / Fixed \$1K - S&P vs SCV (mo)

Total Contributions \$126,347 3/23/2023 2:54 PM



		Annu	Jai contributio	n grows at 3%	yr. Contributio	ons at BEGINNI	ING OF MONTH	 Kesuits refie 	ct Fine Tuning	Table returns.			
Year	100% S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	100% SCV	S&P 500 ldx	Distribution
2000	\$637,648	\$679,341	\$723,767	\$770,952	\$820,891	\$873,548	\$928,846	\$986,671	\$1,046,865	\$1,109,226	\$1,173,509	\$641,770	\$2,427
2001	\$564,023	\$621,783	\$685,267	\$754,875	\$830,992	\$913,983	\$1,004,183	\$1,101,886	\$1,207,336	\$1,320,715	\$1,442,135	\$567,827	\$2,500
2002	\$441,485	\$494,718	\$554,049	\$620,012	\$693,145	\$773,986	\$863,056	\$960,853	\$1,067,836	\$1,184,412	\$1,310,921	\$444,583	\$2,575
2003	\$571,027	\$653,683	\$747,836	\$854,838	\$976,130	\$1,113,237	\$1,267,752	\$1,441,318	\$1,635,612	\$1,852,319	\$2,093,098	\$575,181	\$2,652
2004	\$635,849	\$736,788	\$853,205	\$987,168	\$1,140,937	\$1,316,953	\$1,517,836	\$1,746,368	\$2,005,474	\$2,298,191	\$2,627,639	\$640,644	\$2,732
2005	\$669,775	\$778,016	\$903,182	\$1,047,584	\$1,213,755	\$1,404,439	\$1,622,591	\$1,871,359	\$2,154,063	\$2,474,163	\$2,835,224	\$675,006	\$2,814
2006	\$778,486	\$908,555	\$1,059,685	\$1,234,872	\$1,437,419	\$1,670,937	\$1,939,335	\$2,246,811	\$2,597,828	\$2,997,078	\$3,449,438	\$784,773	\$2,898
2007	\$824,082	\$945,699	\$1,084,571	\$1,242,732	\$1,422,339	\$1,625,663	\$1,855,057	\$2,112,933	\$2,401,722	\$2,723,829	\$3,081,583	\$830,960	\$2,985
2008	\$521,448	\$598,665	\$686,831	\$787,220	\$901,178	\$1,030,113	\$1,175,476	\$1,338,739	\$1,521,373	\$1,724,813	\$1,950,427	\$525,945	\$3,075
2009	\$662,853	\$765,537	\$883,370	\$1,018,187	\$1,171,939	\$1,346,674	\$1,544,512	\$1,767,615	\$2,018,149	\$2,298,237	\$2,609,910	\$668,733	\$3,167

Table C14A - Fixed Contributions: S&P 500 vs US SCV Equity Portfolio

Appual contribution grows at 2% for Contributions at REGINNING OF MONTH, Results reflect Fine Tuning Table returns



Table D14.4A - Fixed Distributions: S&P 500 vs US SCV Equity Portfolio - Conservative (\$40,000/yr)

Initial investment \$1,000,000. Fixed initial distribution grows with inflation. Distribution at BEGINNING OF YEAR. Results reflect Fine Tuning Table returns.

Year	100% S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	100% SCV	S&P 500 ldx	Distribution	CPI (%)
1970	\$998,351	\$993,833	\$989,148	\$984,300	\$979,292	\$974,127	\$968,809	\$963,339	\$957,722	\$951,962	\$946,060	\$998,650	\$40,000	5.57%
1971	\$1,092,695	\$1,088,981	\$1,084,871	\$1,080,370	\$1,075,486	\$1,070,226	\$1,064,597	\$1,058,607	\$1,052,264	\$1,045,577	\$1,038,552	\$1,093,361	\$42,228	3.27%
1972	\$1,247,793	\$1,231,919	\$1,215,547	\$1,198,705	\$1,181,425	\$1,163,734	\$1,145,663	\$1,127,239	\$1,108,494	\$1,089,454	\$1,070,148	\$1,248,954	\$43,607	3.41%
1973	\$1,026,000	\$993,094	\$960,447	\$928,104	\$896,108	\$864,501	\$833,320	\$802,600	\$772,373	\$742,670	\$713,517	\$1,027,304	\$45,093	8.71%
1974	\$718,268	\$703,231	\$687,515	\$671.182	\$654,295	\$636,919	\$619,115	\$600,945	\$582,470	\$563,749	\$544,838	\$719,448	\$49.019	12.34%
1975	\$909,725	\$907,456	\$903,345	\$897,423	\$889,727	\$880,302	\$869,202	\$856,484	\$842,213	\$826,460	\$809,299	\$911.611	\$55,066	6.94%
1976	\$1,053,445	\$1,078,011	\$1 100 432	\$1 120 561	\$1 138 262	\$1,153,409	\$1,165,887	\$1,175,592	\$1 182 434	\$1 186 336	\$1 187 233	\$1,056,091	\$58,886	4.86%
1977	\$920,219	\$969,863	\$1,019,354	\$1,068,424	\$1,116,794	\$1,164,172	\$1,210,255	\$1,254,728	\$1,297,270	\$1,337,552	\$1,375,238	\$922,953	\$61,751	6.70%
1978	\$910 222	\$978.023	\$1 047 277	\$1 117 668	\$1 188 843	\$1,260,417	\$1,331,969	\$1,403,043	\$1,473,154	\$1 541 784	\$1 608 387	\$913,408	\$65,889	9.02%
1979	\$992 563	\$1 087 452	\$1 186 412	\$1 289 147	\$1 395 299	\$1 504 441	\$1 616 077	\$1 729 640	\$1 844 488	\$1 959 906	\$2,075,100	\$995 630	\$71,830	13 29%
1980	\$1,206,123	\$1 323 825	\$1 445 224	\$1 569 802	\$1,696,968	\$1,826,054	\$1,956,314	\$2,086,929	\$2,217,005	\$2 345 575	\$2,075,200	\$1,211,862	\$81 379	12.52%
1981	\$1.059.527	\$1 100 087	\$1 350 150	\$1 509 910	\$1,679,039	\$1 857 184	\$2 043 845	\$2,000,020	\$2 439 947	\$2 647 578	\$2,860,086	\$1,065,303	\$91 565	8 92%
1002	\$1,035,527	\$1,155,567	\$1,550,150	\$1,305,510	\$2,012,151	\$2,057,104	\$2,043,043	\$2,230,572	\$2,433,547	\$2,047,378	\$2,000,000	\$1,003,303	\$91,303	2 020
1902	\$1,104,934	\$1,332,002	\$1,555,007	\$1,775,908	\$2,013,131	\$2,207,341	\$2,550,201	\$2,823,341	\$3,128,431	\$3,443,974	\$3,770,879	\$1,172,291	\$99,755	3.0370
1963	\$1,299,955	\$1,500,471	\$1,851,805	\$2,175,656	\$2,534,401	\$2,929,017	\$3,301,043	\$3,631,505	\$4,341,044	\$4,869,641	\$5,477,530	\$1,309,350	\$103,554	3./976
1904	\$1,200,819	\$1,557,541	\$1,838,095	\$2,170,072	\$2,550,501	\$2,930,782	\$3,372,430	\$3,844,017	\$4,551,702	\$4,895,100	\$5,475,505	\$1,277,103	\$107,480	3.95%
1985	\$1,526,249	\$1,879,700	\$2,2/1,340	\$2,702,995	\$3,176,202	\$3,692,208	\$4,251,862	\$4,855,540	\$5,503,094	\$6,193,705	\$0,925,849	\$1,540,395	\$111,724	3.80%
1986	\$1,6/0,2/2	\$2,071,196	\$2,509,503	\$2,986,133	\$3,501,6/1	\$4,056,283	\$4,649,650	\$5,280,905	\$5,948,562	\$6,650,452	\$7,383,658	\$1,687,526	\$115,968	1.10%
1987	\$1,633,776	\$2,033,955	\$2,463,699	\$2,922,689	\$3,410,199	\$3,925,060	\$4,465,614	\$5,029,681	\$5,614,526	\$6,216,829	\$6,832,665	\$1,652,422	\$117,241	4.43%
1988	\$1,764,857	\$2,263,897	\$2,811,943	\$3,410,202	\$4,059,373	\$4,759,558	\$5,510,177	\$6,309,874	\$7,156,428	\$8,046,666	\$8,976,381	\$1,787,161	\$122,440	4.42%
1989	\$2,151,881	\$2,767,486	\$3,427,199	\$4,130,039	\$4,874,351	\$5,657,750	\$6,477,069	\$7,328,314	\$8,206,628	\$9,106,260	\$10,020,558	\$2,181,840	\$127,851	4.65%
1990	\$1,954,862	\$2,491,360	\$3,041,986	\$3,603,707	\$4,173,074	\$4,746,244	\$5,318,995	\$5,886,763	\$6,444,677	\$6,987,610	\$7,510,230	\$1,984,481	\$133,793	6.11%
1991	\$2,364,512	\$3,101,886	\$3,875,532	\$4,682,139	\$5,517,635	\$6,377,171	\$7,255,122	\$8,145,096	\$9,039,957	\$9,931,866	\$10,812,338	\$2,403,848	\$141,963	3.06%
1992	\$2,386,620	\$3,254,968	\$4,202,881	\$5,230,140	\$6,335,357	\$7,515,845	\$8,767,492	\$10,084,656	\$11,460,063	\$12,884,742	\$14,347,968	\$2,429,667	\$146,313	2.90%
1993	\$2,460,552	\$3,465,745	\$4,589,477	\$5,835,817	\$7,207,538	\$8,705,867	\$10,330,225	\$12,077,969	\$13,944,136	\$15,921,204	\$17,998,867	\$2,508,668	\$150,557	2.75%
1994	\$2,335,597	\$3,354,073	\$4,492,683	\$5,755,457	\$7,145,088	\$8,662,676	\$10,307,466	\$12,076,587	\$13,964,793	\$15,964,225	\$18,064,189	\$2,385,048	\$154,695	2.67%
1995	\$2,993,866	\$4,368,560	\$5,889,790	\$7,559,978	\$9,379,607	\$11,346,932	\$13,457,701	\$15,704,889	\$18,078,448	\$20,565,097	\$23,148,141	\$3,062,775	\$158,833	2.54%
1996	\$3,479,977	\$5,169,177	\$7,037,477	\$9,087,284	\$11,318,534	\$13,728,339	\$16,310,653	\$19,055,955	\$21,950,961	\$24,978,388	\$28,116,762	\$3,565,734	\$162,865	3.32%
1997	\$4,415,297	\$6,660,161	\$9,136,625	\$11,845,549	\$14,784,237	\$17,946,006	\$21,319,781	\$24,889,738	\$28,635,008	\$32,529,448	\$36,541,511	\$4,530,960	\$168,276	1.70%
1998	\$5,455,477	\$8,078,190	\$10,807,859	\$13,626,004	\$16,511,241	\$19,439,411	\$22,383,777	\$25,315,299	\$28,202,977	\$31,014,264	\$33,715,543	\$5,605,801	\$171,141	1.61%
1999	\$6,391,015	\$9,511,291	\$12,721,156	\$15,994,143	\$19,300,787	\$22,608,942	\$25,884,189	\$29,090,327	\$32,189,939	\$35,145,023	\$37,917,678	\$6,574,857	\$173,899	2.68%
2000	\$5,645,132	\$8,648,465	\$11,849,447	\$15,227,842	\$18,758,462	\$22,411,199	\$26,151,178	\$29,939,049	\$33,731,417	\$37,481,413	\$41,139,391	\$5,813,946	\$178,568	3.39%
2001	\$4,810,030	\$7,717,099	\$11,005,295	\$14,681,389	\$18,745,540	\$23,190,319	\$27,999,827	\$33,148,917	\$38,602,581	\$44,315,534	\$50,232,033	\$4,960,240	\$184,615	1.55%
2002	\$3,599,789	\$5,963,360	\$8,710,153	\$11,860,052	\$15,427,505	\$19,420,237	\$23,837,966	\$28,671,154	\$33,899,869	\$39,492,783	\$45,406,387	\$3,717,905	\$187,480	2.38%
2003	\$4,384,264	\$7,589,912	\$11,449,546	\$16,027,816	\$21,385,281	\$27,575,856	\$34,643,968	\$42,621,495	\$51,524,556	\$61,350,240	\$72,073,386	\$4,537,555	\$191,936	1.88%
2004	\$4,643,021	\$8,301,522	\$12,795,567	\$18,228,483	\$24,702,836	\$32,317,152	\$41,162,073	\$51,315,995	\$62,840,223	\$75,773,772	\$90,127,916	\$4,814,370	\$195,544	3.26%
2005	\$4,657,901	\$8,521,038	\$13,288,574	\$19.076.836	\$26,002,237	\$34,177,699	\$43,708,413	\$54,686,982	\$67,187,989	\$81,262,110	\$96,929,902	\$4,839,060	\$201,910	3.42%
2006	\$5,150,364	\$9,673,252	\$15,300,484	\$22,184,209	\$30,479,016	\$40,337,596	\$51,905,491	\$65,314,952	\$80,677,963	\$98,078,527	\$117,564,398	\$5,361,667	\$208,806	2.54%
2007	\$5,205,884	\$9,814,138	\$15,397,704	\$22,056,718	\$29,884,970	\$38,965,775	\$49,367,400	\$61,138,141	\$74,301,178	\$88,849,385	\$104,740,274	\$5,430,351	\$214,111	4.08%
2008	\$3,138,478	\$6.047,161	\$9,576,018	\$13,788,375	\$18,743,141	\$24,492,086	\$31,076,847	\$38,525,721	\$46,850,338	\$56,042,338	\$66,070,181	\$3,280,879	\$222,850	0.09%
2009	\$3,685,865	\$7,412,330	\$11,979,910	\$17,482,559	\$24,009,372	\$31,640,680	\$40,443,680	\$50,467,691	\$61,739,176	\$74,256,691	\$87,985,974	\$3,867,038	\$223,054	2.72%
2010	\$3,976,270	\$8,375,767	\$13,886,954	\$20,662,659	\$28,855,891	\$38,614,654	\$50,075,797	\$63,357,962	\$78,553,772	\$95,721,439	\$114,876,049	\$4,185,915	\$229,124	1.50%
2011	\$3,821,642	\$8 234 859	\$13 677 268	\$20,268,252	\$28 121 419	\$37 339 546	\$48,008,894	\$60 193 030	\$73,926,346	\$89 207 492	\$105 993 009	\$4,036,860	\$232 551	2.96%
2012	\$4 154 248	\$9 318 460	\$15 739 092	\$23 574 398	\$32 978 514	\$44.095.264	\$57.051.051	\$71 946 964	\$88 850 292	\$107 785 732	\$128 726 607	\$4,055,000	\$239.440	1 74%
2012	\$5 175 704	\$12 100 595	\$20 816 216	\$31 574 731	\$44 629 184	\$60 224 832	\$78 588 810	\$99 918 286	\$124 367 289	\$152 032 581	\$123,720,007	\$5 500 373	\$243,608	1 50%
2014	\$5 601 405	\$13 351 805	\$22,050,610,210	\$34 651 934	\$48 640 507	\$65 122 270	\$84 263 620	\$106 189 737	\$130 972 174	\$158 616 466	\$189 049 793	\$5 982 411	\$247,267	0.76%
2014	\$5,001,405	\$13,551,605	\$22,500,007	\$34,031,324	\$47,202,105	\$63,122,279	\$99,203,030	\$100,105,727	\$133 033 073	\$147 457 317	\$174 051 121	\$5,502,411	\$247,207	0.70%
2015	\$5,424,707	\$13,101,021	\$22,005,854	\$33,328,805	\$47,282,195	\$75,055,033	\$00,547,052	\$100,594,797	\$122,922,872	\$147,457,317	\$1/4,051,131	\$5,812,013	\$249,157	2.07%
2010	\$5,790,806	\$14,030,704	\$20,739,391	\$39,321,252	\$55,0/5,8/6	\$75,055,922	\$97,079,089	\$123,/10,240	\$153,209,594	\$100,302,345	\$222,920,017	\$7,220,828	\$250,955	2.07%
201/	\$0,740,955	\$17,324,344	\$30,278,506	\$45,838,6/1	504,214,040	\$85,575,168	\$110,040,494	\$137,002,487	\$108,414,009	\$202,1/5,5/8	\$238,724,286	\$7,274,156	\$256,161	2.11%
2018	\$6,193,444	\$16,123,563	\$28,038,313	\$42,079,189	\$58,354,452	576,929,281	\$97,815,965	\$120,964,592	\$146,254,771	\$1/3,488,945	\$202,387,856	\$6,705,135	\$261,564	1.91%
2019	\$7,790,761	\$20,635,020	\$35,773,237	\$53,305,735	\$73,283,043	\$95,695,820	\$120,465,636	\$147,437,182	\$176,372,496	\$206,947,782	\$238,753,331	\$8,465,851	\$266,560	2.29%
2020	\$8,901,350	\$23,808,490	\$40,973,182	\$60,391,001	\$81,991,285	\$105,629,875	\$131,084,011	\$158,049,958	\$186,143,867	\$214,906,234	\$243,810,175	\$9,703,526	\$272,651	1.36%
2021	\$11,100,823	\$30,570,285	\$53,350,807	\$79,506,820	\$109,011,251	\$141,731,922	\$177,420,620	\$215,705,810	\$256,089,911	\$297,951,920	\$340,555,936	\$12,136,833	\$276,365	7.04%
2022	\$8,848,131	\$25,214,046	\$44,934,792	\$68,215,609	\$95,188,131	\$125,891,724	\$160,255,838	\$198,084,522	\$239,044,296	\$282,656,598	\$328,295,896	\$9,699,475	\$295,811	6.45%

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SCV vs S&P500 Tables (2022).xlsx / Fixed \$40K - S&P vs SCV (BoY)

Total Distribuitions (1970-2022) = \$8,504,713/23/2023 2:54 PM



Table D14.4A - Fixed Distributions: S&P 500 vs US SCV Equity Portfolio - Conservative (\$40,000/yr)

Year	100% S&P	10/90	20/80	30/70	40/60	50/50	60/40	70/30	80/20	90/10	100% SCV	S&P 500 ldx	Distribution	CPI (%)
2000	\$5,645,132	\$8,648,465	\$11,849,447	\$15,227,842	\$18,758,462	\$22,411,199	\$26,151,178	\$29,939,049	\$33,731,417	\$37,481,413	\$41,139,391	\$5,813,946	\$178,568	3.39%
2001	\$4,810,030	\$7,717,099	\$11,005,295	\$14,681,389	\$18,745,540	\$23,190,319	\$27,999,827	\$33,148,917	\$38,602,581	\$44,315,534	\$50,232,033	\$4,960,240	\$184,615	1.55%
2002	\$3,599,789	\$5,963,360	\$8,710,153	\$11,860,052	\$15,427,505	\$19,420,237	\$23,837,966	\$28,671,154	\$33,899,869	\$39,492,783	\$45,406,387	\$3,717,905	\$187,480	2.38%
2003	\$4,384,264	\$7,589,912	\$11,449,546	\$16,027,816	\$21,385,281	\$27,575,856	\$34,643,968	\$42,621,495	\$51,524,556	\$61,350,240	\$72,073,386	\$4,537,555	\$191,936	1.88%
2004	\$4,643,021	\$8,301,522	\$12,795,567	\$18,228,483	\$24,702,836	\$32,317,152	\$41,162,073	\$51,315,995	\$62,840,223	\$75,773,772	\$90,127,916	\$4,814,370	\$195,544	3.26%
2005	\$4,657,901	\$8,521,038	\$13,288,574	\$19,076,836	\$26,002,237	\$34,177,699	\$43,708,413	\$54,686,982	\$67,187,989	\$81,262,110	\$96,929,902	\$4,839,060	\$201,910	3.42%
2006	\$5,150,364	\$9,673,252	\$15,300,484	\$22,184,209	\$30,479,016	\$40,337,596	\$51,905,491	\$65,314,952	\$80,677,963	\$98,078,527	\$117,564,398	\$5,361,667	\$208,806	2.54%
2007	\$5,205,884	\$9,814,138	\$15,397,704	\$22,056,718	\$29,884,970	\$38,965,775	\$49,367,400	\$61,138,141	\$74,301,178	\$88,849,385	\$104,740,274	\$5,430,351	\$214,111	4.08%
2008	\$3,138,478	\$6,047,161	\$9,576,018	\$13,788,375	\$18,743,141	\$24,492,086	\$31,076,847	\$38,525,721	\$46,850,338	\$56,042,338	\$66,070,181	\$3,280,879	\$222,850	0.09%
2009	\$3,685,865	\$7,412,330	\$11,979,910	\$17,482,559	\$24,009,372	\$31,640,680	\$40,443,680	\$50,467,691	\$61,739,176	\$74,256,691	\$87,985,974	\$3,867,038	\$223,054	2.72%







SPIVA U.S. Scorecard

Year-End 2022

5-Year 10-Year 20-Year 3-Year 1-Year (%) Category (Annualized, %) (Annualized, %) (Annualized, %) (Annualized, %) Small-Cap S&P SmallCap 600 Growth -21.08 4.99 6.11 11.13 10.97 Small-Cap Growth Funds 3.74 9.82 -28.04 6.54 8.92 S&P SmallCap 600 -16.10 5.80 5.88 10.82 10.64 Small-Cap Core Funds -15.24 4.87 4.29 8.28 8.79 S&P SmallCap 600 Value -11.04 6.10 5.38 10.33 10.19 Small-Cap Value Funds -8.65 6.73 4.17 8.18 8.75

Report 3: Average U.S. Equity Fund Performance (Equal-Weighted) (cont.)



What You Might Not Know About Asset Class Returns

2008-2022



S&P SmallCap 600
8.89
CRSP US Small Cap
8.64
MSCI USA Small Cap
8.35
Wilshire US Small
8.24
Morningstar US Small
7.69
Russell 2000
7.16
1.73



The John C. Bogle Source: Morningstar



Our Mission: Empower Do-It-Yourself Investors with Free Academic-based Research & Resources for Life-long Investing





Ultimate Buy and Hold Strategy Sound Investing Portfolios Risk and Return History Fine-Tuning Your Asset Allocation Fixed Contributions Fixed Distributions Flexible Distributions The Simple Story About 2 Funds for Life

Selecting the Best in Class ETFs





Published December 2020, this concise book is intended for young and first-time investors to learn why and how to make a handful of smart choices that can turn modest regular savings into a secure future.

You'll discover "12 Small Steps with Big Payoffs," each of which can add \$1 **million** or more to your retirement nest egg if you start in your 20s or 30s.

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"Kudos to Paul Heys for this wise and lucid guide to financial and psychological wealth. By applying and simplifying economic and cognitive science he shows us the path to both fiscal fitness and human flourishing." David Myers, Ph.D.,

Psychology Professor, Hope College. Don't miss Appendix E. It contains a brilliantly written summary of Nobel laureate Daniel Kahneman's 500 page masterpiece, "*Thinking, Fast and Slow.*" Paul Merriman

"I wish someone had given me this book when I was younger. It would have directed my spending and investing in ways that would have made me re-think my career, relationships and what I truly wanted out of life." Tyler R. Tichelaar, Ph.D., Author: *Narrow Lives* and *The best Place*.



Thank you.

If you have any questions, please email Paul@paulmerriman.com

<u>Sign-up</u> for FREE weekly newsletter and join Paul on <u>Facebook, LinkedIn</u> and <u>Twitter</u>.





The Case Against Factor Investing

Rick Ferri



Center for Financial Literacy

Market Beta, Additional Betas (factors), and Risk Premiums

- Market beta explains most of the return of any diversified portfolio.
- Additional factors (size, value, quality, price momentum) explain most of the rest (up to 18% of the return variability from beta).
- The more weight to additional factors, the greater the tracking error to the market, which investors hope is positive (risk premiums).
- Factor "titled" portfolios come with extra costs: higher management fees, additional trading. This creates a "hurdle rate" that must be overcome before any alpha is earned.
- If the factor premiums are 0% (or less) during your time horizon, a factor tilted portfolio will underperform the market.
- The only way to benefit is to remain disciplined for a long time and hope the factor premiums ultimately exceed the hurdle rate.



Large Stocks Vs. Small Stocks

Large-cap vs. Small-cap Stocks





Value Stocks Vs. Growth Stocks

Growth vs. Value Stocks




Are the Academics Wrong?



 Larry has a library of over 3,000 academic articles on the "factor zoo". He and Andrew cite 106 major academic papers in their book. This is heady stuff. It's not for the casual investor.

• What's one thing all these papers have in common?



Back-tested Data is Not Real-World Data



A rare photo of Leonardo da Vinci and Mona Lisa, Florence 1504.



The Silent Issue: Bad Investor Behavior

- Factor tilts create more "behavioral risk" than holding the market because factor investing is about outperforming the market.
- During 2000 to 2007, thousands cried, "Gotta have DFA funds!" and advisers pounced on the marketing opportunity.
- Regression to the mean followed, and weak hands threw in the towel. This locked in their underperformance.
- The performance-chasing mindset of most factor investors is left out of academic literature, but fund flow data shows it exists.
- It's easier to stay the course in a simple market portfolio. ~John Bogle



Rick's Bottom Line

- You may be rewarded for including additional factors to your portfolio in the long-term, but premiums are not guaranteed.
- The only guarantees are more risk, more cost, more complexity, and tracking error to the market that can result in permanent underperformance due to bad timing by investors.
- If you are in, stay in. If you thinking of adding factors, limit your exposure to ~25% of your equity and stay the course, probably for LIFE, and that might not be long enough.
- Remember, the most important decision we make as investors is our beta allocation - how much to invest in stocks, fixed-income, real estate, and cash, then let the markets take care of the rest.



The Case Against Factor Investing

It's hard to talk the talk and walk the walk







Thank You

Rick Ferri



Center for Financial Literacy

Q&A With the Faculty

- Mary Beth Franklin (Social Security)
- Dana Anspach (Portfolio Structure)
- Wade Pfau (Roth Conversions)
- Jim Dahle (Real Estate)
- Paul Merriman (Factor Investing)
- Rick Ferri (Total Market Investing)

